

TABS ON TRAVEL TODAY

Incorporating Tabs on Travel

Tuesday 08 September 2015

Issue 3155

Jetstar to fly to the biggest towns in NZ starting with 'N'

Subject to Government and Regulatory approval. Flights are operated by Eastern Australia Airlines for Jetstar Airways.

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Corporate Demand; Seven Key Trends

Sabre Pacific has released the findings of its annual corporate travel analysis, showing corporate travel in the Asia Pacific region is at unprecedented levels of demand.

The GDS has also outlined seven key travel trends in the sector, identified by the more than 100 corporate travel consultants polled.

Corporate travel in the region is on an accelerated trajectory, says Sabre, with the survey highlighting some surprising results. Collectively, the study shows a very different client-servicing and content model emerging in Asia Pacific, enabled by the corporate travel technology innovation.

The seven trends identified by Sabre are: Greater premium economy air demand; tighter control of secondary expenses; fewer people making 'off-

policy bookings' due to better pre-trip planning; more demand for mobile itinerary management apps; analysing data key as TMCs offer more personalised services; TMCs could evolve to become travel concierges as demand for services rises; and technological integration (B2B2C) is now more important.

... Prem Y

The rise and rise of premium economy for corporate travellers is said to be a growing trend. Despite the relatively limited provision, Sabre says premium economy bookings have increased by more than 10% among 20% of corporate agents surveyed, and they look set to climb further and faster. Corporate travellers are asking to switch to carriers offering premium Y, with the study showing some 23% of respondents have been asked to change booking from economy to premium economy seats. Agents based in Hong Kong and New Zealand are asked this the most often, adds Sabre. At the same time an increasing number of corporate travellers are said to have clients downgrading from business to premium economy, with some 41% of those polled saying they had seen moves back down the aircraft. Again Kiwi respondents, along with Australia, were found to meet this demand the most often.

See *Travel Today* tomorrow for more on the trends.

NSW Quiz Nights Back

Agents are being urged to upskill on what NSW can offer clients in summer—and be in to win prizes including a Sydney holiday—with the return of Destination NSW's popular agent quiz nights.

There's a quiz on in Auckland 30 Sep and Christchurch 01 Oct, with a holiday to be won at each event.

Sydney's summer events calendar includes NRL Nation, HSBC Sydney Sevens, Matilda the Musical and the Art of the Brick. For details and to RSVP see page 9 or [CLICK HERE](#)

LH Strikes Continue

Lufthansa flights will be impacted by strikes by German pilots' union Vereinigung Cockpit over the coming days. The union has announced strike action for long-haul flights from/to Germany 0800-2359 Tue (local time); and for short and medium haul flights from/to Germany 0001-2359 Wed.

LH has said it will do its best to keep possible disruptions to a minimum. It will offer 90 of 170 scheduled long-haul flights, and is working on a flight plan for short- and medium-haul.

Bomb Hoax Delays Flights

Two flights were reportedly called back and one cancelled over the weekend after a hoaxer claimed bombs were on board. The person said there were bombs hidden on Jet Airways and Cathay Pacific flights to Hong Kong and a Swiss Air flight to Zurich. Aircraft, passengers and baggage were searched before the flights were cleared, causing significant delays.

YOUR INVITATION TO
An Evening in Western Australia
Auckland, Thu 10 Sep
Air NZ CICC, 1700-2030
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for details and to RSVP
GREAT DOOR PRIZES!

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SQ's Earlybirds Out

Singapore Airlines has released earlybird Europe 2016 fares, for sales to 02 Nov and travel 01 Mar-30 Sep 2016. Lead-in fares ex-CHC start from \$2220 to London, Paris from \$2039, Manchester from \$2157 and Barcelona from \$1984. Premium Economy fares are from \$4450 to PAR, \$4501 to Frankfurt and \$4474 to Munich; and business class is from \$7409 to LON, \$7120 to PAR and \$6994 to Barcelona.

NZ Islands On Sale

Air New Zealand has flights to the Pacific Islands on sale to 14 Sep. One-way Seat + Bag fares ex Auckland start from \$209 to Tonga, \$219 to Vanuatu, \$239 to Niue, Noumea and Norfolk Island, \$249 to Fiji, \$259 to Samoa, \$269 to Rarotonga, \$419 to Tahiti and \$529 to Bali.

Aircalin On Sale

Aircalin has flights to New Caledonia on sale from \$578 ex Auckland, for sales to 14 Sep and travel 10 Oct-30 May. See GDS for details or wholesalers for packages.

Australasia's Top Hotels Recognised

The accommodation industry's finest staff, properties, brands and chains across Australia, New Zealand and the South Pacific were recognised at the 2015 HM Awards for Accommodation Excellence on Fri night.

Mantra Group capped a big day by taking home the Accommodation Chain of the Year honours just hours after being named in the ASX Top 200 Companies List.

Major awards included Crown Towers Melbourne, Australasian Hotel of the Year, and QT Hotels and Resorts was named Brand of the Year. Sofitel Auckland Viaduct Harbour

Nelson's New Terminal

Nelson Airport has reportedly decided to build a new terminal rather than redevelop its existing building, to keep up with 'extraordinary' growth in passenger numbers over the next two years. By the end of 2017, there's expected to be more than 300 flights a week at the airport, reports *Fairfax*. More details on the new terminal will be released early next year.

was named New Zealand's top hotel, and Peppers Clearwater Resort Christchurch was New Zealand's best regional property, while top lodge went to Huka.

Fiji's best property was the Likuliku Lagoon Resort, and the best South Pacific Property went to Pacific Resort Aitutaki.

In Australia, other winners included: Serviced Apartment Property: Frasers Suites Sydney, NSW; Economy Hotel: ibis Adelaide; Midscale Hotel: Atura Blacktown, NSW; Upscale Hotel: Hotel Kurrajong Canberra and Sails in the Desert Hotel; Upper Upscale Hotel: Crown Metropool and Grand Hyatt Melbourne; Luxury Hotel: Park Hyatt Sydney; Australian Lodge: qualia, Hamilton Island; Business Hotel: Shangri-La Hotel, Sydney; Resort: One&Only Hayman Island; Boutique Hotel: Emporium Hotel, Brisbane; New Hotel: Halcyon House, Cabarita, NSW; Meetings and Conferencing Property: Fairmont Resort Blue Mountains; Regional Property: Spicers Hidden Vale, Grandchester.

Best Day Spa went to Spa qualia, qualia, Hamilton Island; Hotel Bar: Gowings Bar, QT Sydney; Hotel Restaurant: Rockpool Bar & Grill, Crown Towers Melbourne.

Explore Singapore

Changi Airport Group, with Singapore Tourism Board and Singapore Airlines, has re-launched the Free Singapore Tour, giving travellers who are in transit the chance to explore Singapore during their stopover. Nine tours operate daily, from 0900-1900, and include attractions like Gardens by the Bay or the Singapore Flyer, to cultural precincts of Chinatown or Kampong Glam. Singapore Tourism Board area director Oceania Sharon Lam says the Free Singapore Tour is an 'excellent way for travellers who've only been inside Changi Airport to get a taste of the city while waiting for the next part of their travels'. "We're confident many New Zealanders who try a free tour will be inspired to make a longer return visit," she says. See yoursingapore.com

QF MNL, JKT Changes

Qantas has made changes to its long-term fares from New Zealand to Manila and Jakarta. The high season travel period to Manila has been reduced to 01 Dec-15 Jan; economy saver and economy flex fares to Jakarta have been reduced by \$100 return; and business saver fares to Manila and Jakarta, and business flex fares to Jakarta, have been reduced. See qantas.co.nz/agents

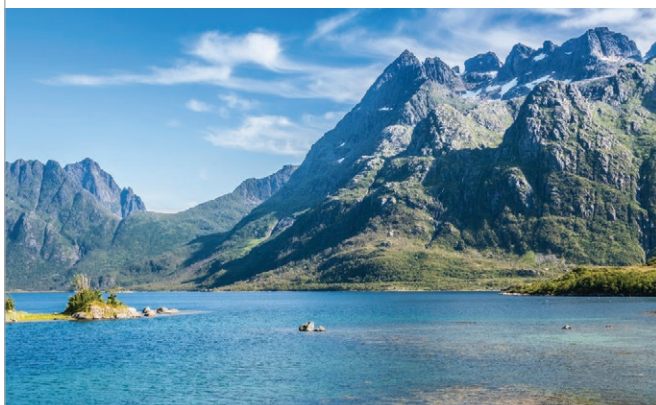


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NT Benefits From Cruise Sector

The Northern Territory benefits significantly from Australia's growing cruise sector, which contributed approximately AUD54 million directly to the NT economy in 2013-2014.

To better understand the onshore experiences and satisfaction with Darwin of visiting cruise ship passengers and crew, Tourism Research Australia, in partnership with Tourism Northern Territory, contracted a Colmar Brunton survey.

Between 02 Mar and 26 Apr, 974 cruise ship passengers, including six from New Zealand, were interviewed about their experiences, and the results may be of use for agents booking clients on a Northern Territory cruise.

A high proportion of visitors booked their cruise through a travel agent, 39% in person, 20% online, and 15% by phone. Overall, results indicate that cruise ships visitors view Darwin as an enjoyable and attractive destination with 94% willing to recommend Darwin to friends and relatives.

Walking around and general sight-seeing was the most common self-guided activity (87%), followed by shopping (80%) and visiting the Smith Street Mall (69%). On average, passengers spent more on organised tours and shopping than other items, however, only one-third partook in a paid tour. Additionally, the more than two-thirds (70%) of passengers who did some planning to inform their

choice of day tours and activities in Darwin had higher average spend than those who had not.

... Terminal Facilities

The cruise terminal facilities created a positive first impression of Darwin with passengers satisfied with the terminal's staff and volunteers (98%) and cleanliness (98%).

The terminal was designed as a transit facility with the strategic intent of driving cruise visitors into the city and waterfront areas. Overall, 93% of the passengers were satisfied with the ease of getting around Darwin, while 85% were happy with the transport options available to get into town—nearly half the passengers (48%) used the paid shuttle bus to get from the cruise terminal to town and 25% walked. Additionally, 71% were satisfied with the range of shopping and food available at the terminal, however, 12% cited more café/dining options as a potential improvement and 11% would like to see free Wi-Fi available.

Cunard To New Zealand

Following on from the announcement that Cunard's Queen Victoria will set sail to New Zealand in 2017 (*Travel Today*, 04 Sep), her younger sister Queen Elizabeth is also set to visit New Zealand in 2017 as part of a 120-night circumnavigation. The 2000-guest liner will call at Alotau in Papua New Guinea on her way north to Singapore on a journey through Asia which will also visit Japan, South Korea, China and Vietnam. Fares are available from \$11,605pp d/o for the 38-night cruise departing Auckland 21 Feb 2017.

... Grand Voyage

Cunard's World Voyage program will be on sale from 11 Sep and includes a complimentary flight credit for clients who book a sailing from Southampton and New York to any Australia or New Zealand port. Under the new offer, clients who book an inside, ocean view or balcony stateroom will enjoy a complimentary one-way economy flight while passengers who book a princess grill or queens grill suite will enjoy a complimentary one-way business class flight. See wlc.co.nz

Shipboard Credit

Regent Seven Seas Cruises is offering clients up to USD600 shipboard credit per suite for bookings made during Cruise Week 2015 07-14 Sep. Cruise Holidays says cruises of seven-13 days will receive USD300 shipboard credit per suite, whilst cruises 14 days or longer and grand voyages will receive USD600 shipboard credit per suite. Additionally, back to back bookings earn USD300 shipboard credit on the second sector. Cruise Holidays has further details.

Get Onboard Sale

GO Holidays advises of its Get Onboard Cruise Sale, on sale to 14 Sep. Highlights include a six-night Mediterranean cruise from \$669pp s/t; an eight-night South Pacific cruise from \$1065pp s/t; and a seven-night Caribbean cruise from \$619pp s/t. Bonus offers include onboard credits, free beverage packages, free upgrades and more. Plus, the first 40 bookings will receive \$100 off per booking. T&Cs apply. GO has details.



Hurtigruten Extends Northern Lights Promise

The 2015 Northern Lights season kicked off in style this week, with a display seen as far south as Oslo, and following this, Hurtigruten has confirmed it's extending its Northern Lights Promise. Discover the World advises that Hurtigruten's ships sail along the Norwegian coast, away from the effect of urban light pollution and directly beneath the Aurora Oval. They are so confident they offer the best way to experience to Aurora Borealis, that all new bookings for the 12-day Classic Round Voyage, departing between Oct-Mar 2016 inclusive will be eligible; regardless of how far in advance they are booked. If the lights don't appear during their voyage, clients will be given the choice of a free seven-day Classic Voyage North or a six-day Classic Voyage South in an inside two cabin, departing between Oct 2016-Mar 2017 inclusive. T&Cs apply. Discover the World has full details.

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WA Event Reminder

Agents have until midday tomorrow to register for the Western Australia Extraordinary Tourism Exchange—and Tourism WA has unveiled details of the major prize up for grabs for all agents who attend.

Representatives from Experience Perth, Australia's Coral Coast, Australia's Golden Outback, Kimberley Quest, Australia's South West, Sun-moon Hotels, Australia's North West, Goodearth, Accor, Crown Hotels, ATEC, Seashells and Rottnest Express will attend the event in Auckland on Thu. There's WA prizes to be won including a trip for two to WA with two nights at Crown Metropol, two nights at Perth Ambassador Hotel, two nights at any Seashells property and a return trip to Rottnest Island. For details and to register [CLICK HERE](#)

New India Catalogue

Ahead of Adventure World's new India 2016/17 Tailor-Made Collection, the company has released a dedicated India catalogue. India continues to be a great seller for the brand, according to Adventure World New Zealand general manager Dave Nicholson. "We're very pleased to release this dedicated catalogue for our trade partners. We pride ourselves on our tailor-made aspect so this catalogue will give agents and brokers the tools they need to better sell our itineraries." The collection includes popular journeys in India including the Golden Triangle, a rural stay in a heritage property in Rajasthan, wildlife spotting in national parks throughout the country and leisurely trips through southern India. To download the brochure [CLICK HERE](#)

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Say Goodbye To NZ's Last 737



Air New Zealand is inviting the public to help it say goodbye to its Boeing 737 fleet after 47 years of service this week.

Flight NZ557 from Auckland to Christchurch on Sun marked NZ's final 737 commercial service. NAC, which merged with NZ in 1978, took delivery of its first Boeing 737-200 in Sep 1968, and operated its first

commercial flight in Oct between Auckland and Wellington. NZ's 737-200 fleet made more than 825,000 flights during its 33 years with the airline.

The first Boeing 737-300 joined Air New Zealand's fleet in early 1998, delivered in a special millennium colour scheme, and since then the airline has operated a total of 23 737-300s.

... Open Days

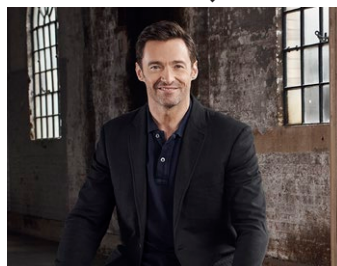
NZ is holding community open days at some regional airports to farewell the 737, including Invercargill today (1000-1400), Dunedin tomorrow (1000-1400), Napier on Wed 16 Sep (1000-1400) and Tauranga on Thu 17 Sep (1000-1400).

Visitors will be able to explore the inside and outside of the aircraft, access the cockpit and chat to engineers, cabin crew and pilots.

BNE Airport Art

Brisbane Airport says it's now home to 'one of Australia's most significant Aboriginal art installations' with the official unveiling of a major artwork by a famous Indigenous artist who died in Feb. A selection of Mirdidinggathi Juwarnda Sally Gabori's artworks have been reproduced in large scale and applied from ceiling to floor alongside the entire 750m of the arrivals concourse.

Wolverine For QF



Aussie actor Hugh Jackman has signed on as an official global ambassador for Qantas, which will see him promoting Australia to the world as well as working on community projects in Australia.

"Qantas has always had a vital role in promoting Australia as a tourism destination and I'm looking forward to playing my part as we work together to showcase our amazing cities, landscapes and experiences in the US, Asia and beyond," says Jackman.

Japan Famil Invite

Applications close tomorrow for Air New Zealand and JTB's Japan famil, on 15-22 Oct. There's space for 12 agents on the famil, which will include JTB Tokyo & Kyoto Tours, and private tours of Himeji & Kobe, Adachi Museum, Izumo Taisha Grand Shrine & Matsue City. The famil costs \$1550pp including flights, accommodation, seven-day Japan Rail pass and touring. To take part, agents need to be a full-time New Zealand based travel consultant specialising in long-haul travel, with at least 12 months experience; during the current Asia Sale, they need to sell two NZ long-haul tickets to Asia; and complete all NZ online training modules. See airnzagent.co.nz/japan-famil-2015

Double SPG Rewards

Clients can earn double starpoints and double eligible nights toward elite status on meeting and events with SPG, advises Starwood Hotels & Resorts. Clients will earn two starpoints for every \$3 of eligible revenue spent on meetings/events; and earn two eligible nights toward elite status for every 20 group room nights. The promotion is available for bookings at any of the 10 brands worldwide between 01 Sep-31 Dec. For further details see spg.com/double

VA Canberra Changes

Virgin Australia has advised of domestic economy structural fare changes for all Canberra routes, effective 11 Sep. Agents need to ticket any existing bookings by 2359 10 Sep to avoid potential fare increases. The GDS will be updated from 11 Sep.

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Applications must be received via email to nigel.bale@walshegroup.com by 25 September 2015
And should include a cover letter and CV.

VA & NZ Experience Australia Famil

Dampier Peninsula Glamping & Pearls

The final days of the Air New Zealand and Virgin Australia WA famil were spent exploring the Dampier Peninsula and Cape Leveque, hunting for pearls and a touch of glamping on the beach.

Stretching 220km north from Broome, Dampier Peninsula and Cape Leveque offer the perfect getaway for the adventurous traveller, with the only access to the area via the partially unsealed Cape Leveque Rd.

A Dampier Peninsula experience can include secluded beaches at Middle Lagoon, swimming or snorkelling, spending the day fishing on a charter boat or hiring a dinghy, and experiencing the unique culture of the local

Indigenous people.

The area is made up of many small indigenous communities, and visitors can meet the locals and take part in tours including looking for bush tucker or mud-crabbing. Visitors are asked however to respect the land, culture and privacy of local people where access is restricted.

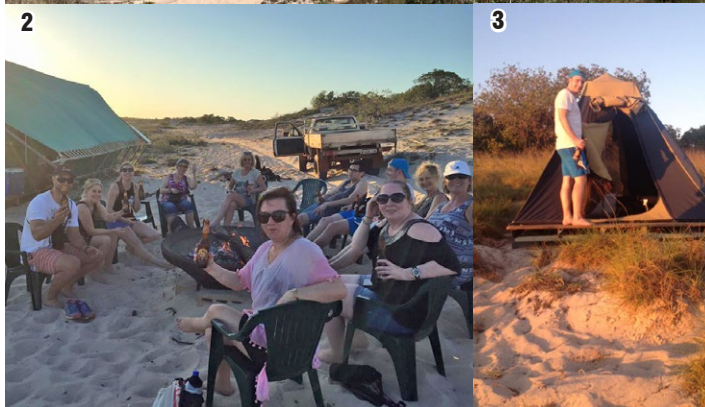
Agents on the famil visited the Beagle Bay Aboriginal community, set up in 1890 as a mission before becoming a pearling centre, and home to the Sacred Heart Church, built by local people and Pallotine monks in 1917. They also headed to One Arm Point and visited a pearl farm, before staying overnight at the Kimberley Wild Expeditions Camp.



Red Red Rocks And Cool Blue Water

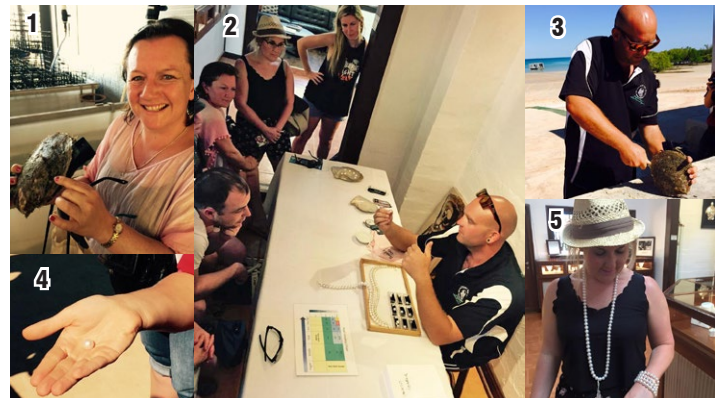
Cape Leveque is famous for its Aboriginal heritage, and dramatic red-rock cliffs, bone-white sand and turquoise water. Agents on the famil were able to experience all of this at Kooljaman at Cape Leveque, an aboriginal-owned wilderness-style luxury camp.

Pictured at Kooljaman is: **1** Flighties take flight: Tim Gonzales, Flight Centre Mosgiel; Jack Michael, Flight Centre Wellington; and John Stewart, Air New Zealand. **2** John Stewart, Air New Zealand; Allison Fairless, Feilding Flight Centre (front); and Debbie Bradford, NZ Travel Brokers (back).



Absolute Beachfront At Cygnet Bay

1 Kimberley Wild Expeditions' private campsite in Cygnet Bay, where the agents spent the night. **2** Cygnet Bay adventurers. **3** Jack Michael, Flight Centre Wellington in his tent.



A Pearler Of An Afternoon

Situated on the tip of the Dampier Peninsula is Cygnet Bay, and agents spent the afternoon here, visiting the Cygnet Bay Pearl Farm and glamping at the Kimberley Wild Expeditions Camp.

There's a large range of land, sea and air tours available from Cygnet Bay, offering a glimpse into life on an operational Pearl Farm. It's also popular for experiencing the world's largest tropical tides, which feed the famous Horizontal Waterfalls phenomenon.

Pictured at Cygnet Bay is: **1** Elizabeth Sherry, Harvey World Travel Mt Maunganui, with the oyster. **2** Having the pearl valued—the 12mm circle pearl with good lustre is worth around AUD195. **3** Cracking open an oyster to look for a pearl. **4** The pearl. **5** Natalie Jowett, Travel 2 U Christchurch, tries on AUD19,000 worth of pearls.

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Topdeck Europe 2016: Free Wi-Fi

RWC Budgets

With some committed fans planning to attend every All Blacks game during this year's Rugby World Cup, nz.GoEuro.com—a search engine for comparing flights, coach and rail travel options across Europe—has calculated that some will spend over \$40,000 following the team around the country. The company found that dedicated fans wanting to splurge on their experience can spend up to \$40,548 on tickets, accommodation, F&B, flights getting to London and transport within the UK, as well as on official team merchandise. Meanwhile, those wanting the full experience, but on a budget, can do so for as little as \$9552. They also calculated that All Black supporters will travel 1526km within the UK to and from host cities, spending over 15 hours and 14 minutes on trains and over 28 hours and 35 minutes travelling by coach. See nz.goeuro.com/rwc-2015-all-blacks

Topdeck Travel has announced it will offer travellers free Wi-Fi on its 2016 Europe trips, as it launches its new Europe and Sailing 2016 brochure.

The Wi-Fi will be offered on all coaches, says Topdeck. Other developments in the brochure include four new trips, increased capacity and more guaranteed departures.

QF, TNZ Partner

Tourism New Zealand has announced a joint partnership with Qantas aiming to attract travellers across the Tasman in autumn and promote shoulder season visitation. The joint venture campaign that runs through to 14 Sep will see paid digital, social media, Qantas owned channels and inflight entertainment promote key New Zealand regions. The campaign will also include an installation at T3 inside the Qantas Sydney Domestic Airport.

“After recent growth trends, we’ve increased capacity on the trips by 20% as we are expecting another strong year of travel to Europe,” says general manager Sarah Clark.

“We have made the bold move to guarantee all sailing trip departures, while two thirds of all the European trips are guaranteed so travellers can book with confidence.”

New tours for 2016 include the 14-day Spanish Fiesta (from \$3762) and seven-day Ibiza Sailing (from \$1445), both of which include Spain highlights like a flamenco show in Barcelona.

The 28-day European Paradiso (from \$3177) explores Western Europe, including new destinations Sardinia and Corsica, with the trip introduced following a 25% increase in camping and sailing trips, says Topdeck.

There’s an earlybird offer of 10% off trips booked and paid in full by 15 Dec.

Sheraton To Hokkaido

Starwood has announced the signing of a management agreement for Sheraton Hokkaido Kiroro Resort, part of a dual signing with the Kiroro, a Tribute Portfolio Hotel, Hokkaido, both of which are set to open in Dec. The deal marks the first Sheraton ski resort in Japan, the brand’s re-entry to Hokkaido, and the first Tribute Portfolio Hotel signed in Asia Pacific. Sheraton Hokkaido Kiroro Resort will feature 140 guestrooms, Sheraton Club lounge, all-day dining restaurant, grab and go cafeteria, and will offer easy access to the slopes at the Kiroro mountain resort area.

India Luxury Train

India’s well-known Palace on Wheels resumes its week long train journeys through Rajasthan in Sep, advises Exotic Holidays. Departing Delhi on a Wed, the heritage tourist trains visits some of India’s most colourful cities and sights, including Jaipur, Ranthambhore National Park, Udaipur, Jaisalmer, Jodhpur and Keoladeo Ghana National Park. An eight-day journey is priced from \$5740pp s/t. E-mail info@exoticholidays.co.nz for details.

Industry Diary

SEPTEMBER

Samoa Roadshow

Wellington: Tue 08, 1730-2000, The Boatshed. **Hamilton:** Wed 09, Brooklyn 1, Claudelands, 1730-2000. **Auckland:** Thu 10, Maritime Room, Viaduct Harbour, 1730-2000.

Scenic Ever Wondered Sessions

Auckland: Wed 09, Waipuna Hotel (Promenade Room) 58 Waipuna Road, Mt Wellington. Europe River Cruising 1000. Canada, Alaska and North America 11.30.

Auckland North: Thu 10, Spencer on Byron Hotel, Takapuna (Normandie Room) Level 1, Byron Ave. Europe River Cruising 1000, Canada, Alaska and North America 1130.

TAANZ AGM

Auckland: Wed 09, Heritage Hotel, from 1500.

An Evening in WA, with ATEC and Tourism Western Australia

Auckland: Thu 10, the CICC building, 100 Beaumont Street, 1700-2030

Qantas and Jetstar Regional Trade Events

Nelson: Thu 10, Vic Brew Bar, 281 Trafalgar Street, 1630-1800.

Palmerston North: Thu 17, Twenty Two Kitchen and Bar, 1630-1800.

New Plymouth: Tue 22, The Good Home, 21 Ariki Street, 1630-1800.

Napier: Thu 24, Emporium Bar & Eatery, cnr Tennyson Street and Marine Parade, 1630-1800.

Royal Caribbean – New Zealand’s Travel Has Talent Grand Final

Auckland: Fri 11, the Pullman hotel.

Globus/Cosmos Europe 2016 Launch

Hamilton: Tue 15, Juke Box Diner, 1800.

Christchurch: Tue 15, Christchurch Casino, 0715.

Auckland Nth Shore: Wed 16, Spencer on Byron, Takapuna, 1800.

Tauranga: Wed 16, Macau Functions, 1800.

Dunedin: Wed 16, Wains Hotel, 0715.

Napier: Thu 17, The Crown Hotel, 1800.

Invercargill: Thu 17, Kelvin Hotel, 0715.

Auckland East: Thu 17, Celsius Restaurant, 1800.

Lower Hutt: Tue 22, The Dowse Art Museum, 1800. **Palmerston North:** Wed 23, Lone Star, 1800. **Nelson:** Wed 23, Grand Mercure Monaco, 1800.

Wanganui: Thu 24, Element Cafe, 0715. **New Plymouth:** Thu 24, The Waterfront Hotel, 1800. **Whangarei:** Thu 24, Dickens Inn, 0715. **Kerikeri:** Thu 24, Fishbone Cafe, 1745.

Blenheim: Thu 24, Watermouth Cafe, 1800. **Pukekohe:** Tue 29, Kaos Cafe, 1800. **Henderson:** Tue 29, The Falls Restaurant, 1800.

The Travel Corporation 2016 Launch

Hamilton: Mon 21, PM.

Tauranga: Tue 22, AM. **Auckland:** Tue 22, PM. **Christchurch:** Wed 23, PM. **Dunedin:** Thu 24, PM. **Nelson:** Mon 28, AM. **Wellington:** Mon 28, PM. **Hawkes Bay:** Tue 29, PM. **Palmerston North:** Wed 30, PM. Venues tba.

Destination NSW Sydney Agent Quiz night
Auckland: Wed 30, The Albion, 119 Hobson Street, 5.30pm-7pm.

Destination NSW Sydney Agent Quiz night

Auckland: Wed 30, The Albion, 119 Hobson Street, 5.30pm-7pm.

OCTOBER

Globus/Cosmos Europe 2016 Launch

Timaru: Thu 01, Mocca Cafe, 0715.

Destination NSW Sydney Agent Quiz night

Christchurch: Thu 01, Carlton Bar, 1 Papanui Road, Merrivale, 5.30pm-7pm.

The Travel Corporation 2016 Launch

New Plymouth: Thu 01, PM Venues tba.

Adventure World, Rocky Mountaineer and Holland America Line North America Breakfast

Invercargill: Mon 05, Kelvin Hotel, 0730-0830. **Queenstown:** Tue 06, The Exchange Cafe, 0730-0830.

Bula Marau Fiji Roadshow – Luxury & Couples

Nelson: Mon 12, Grand Mercure Monaco Resort, 0730-0930.

Christchurch: Mon 12, Peppers Clearwater, 1730-2130.

Wellington: Tue 13, Amora Hotel, 1730-2030.

Auckland: Wed 14, Pullman Hotel, 1730-2045.

Hamilton: Thu 15, Novotel Tainui, 1730-2030.

Small Group Journeys Breakfast – Update on Trek America, Grand American Adventures and Exodus with Adventure World

Wellington: Tue 13. Venue & time tbc.

Save the Date -

Innovative Travel Launch

Wellington: Mon 19. **Auckland:** Tue 20, **Christchurch:** Wed 21. Times, venues tba.

South Pacific Association of National Tourism Offices

Tauranga: Tue 20, Club Mount Maunganui, 1730.

Rotorua: Wed 21, Novotel Rotorua Lakeside 1730.

Sunshine Coast Roadshow

Auckland: Tue 27, Pullman Hotel, 1730-1930.

Hamilton: Wed 28, Novotel Tainui, 1730-1930.

Christchurch: Thu 29, The George, 1730-1930.

Globus Family Honours Top Acheiving Agents with Peruvian SuperTour

GLOBUS
family of brands

The top ten selling travel agents from across New Zealand have just returned from a spectacular South American adventure thanks to Globus and its 2015 Supertour. This year's Supertour was one of the most spectacular yet offered and in-

involved a nine-day expedition in Peru including Lima, Cuzco, the Sacred Valley and the famous ruined Inca city of Machu Picchu. The expedition was given to 30 agents from Australia and New Zealand as a reward for their sales of

Globus, Cosmos, Avalon Waterways and Monograms holidays. The Peruvian Supertour also coincided with the launch of the first dedicated Globus family of brands South American brochure, offering a choice of Globus and Cosmos

tours and Avalon Waterways cruises throughout South America in 2016. Next year's Supertour is already in planning. To be in the running, agents can start making bookings with the Globus family of brands now.



1 An 'Inca-ounter' on arrival at Cusco airport: Kate Imrie (HoT Addington), Jo Beddard (HoT Lakers), Nicola Gray (HoT Papamoa), Steve Marshall (HoT Barrington), 'Inca Chief', Mike Smith (HoT Shirley), Dalwyn Sinclair (HoT Upper Riccarton), Leanne Newton (HoT Shirley).

2 Bev Ellice, Travelsmart New Plymouth receiving her SuperTour award at the Gala dinner in Lima. Pictured with Stewart Williams (GFOB Managing Director Australasia).

3 Sarah Bartlett, HWT Timaru receiving her SuperTour award at the Gala dinner in Lima.

4 Andrew Lennox, FC Broker with Inca Chief.

5 Stepping out with the local dancers in Ollantaytambo.

6 Made it to the top at Machu Picchu. Back row: Leanne Newton, Mike Smith, Globus NZ GM Troy Ackerman, Mike Drew, Peter Douglas, Debbie Schofield, Bev Ellice, Nigel Balm, Kate White, Nicola Gray, Lauren Perrow. Middle Row: Linda Ge, Sky Ryan, Ryan Harvey, Shelley Martin, Daniel (Local Guide). Front row: Dalwyn Sinclair, Kim Vincent (VP of Product South America, Denver), Alex Morton, Jo Beddard, Globus MD Stewart Williams, Alex (Local Guide) Paulina Peralta.

7 SuperTour Peru 2015 Machu Picchu Back row L to R: Skye Ryan, Kim Vincent, Shelley Martin, Mike Drew, Sharon Seddon, Daniel (Tour Guide), Front row L to R: Mike Smith, Dalwyn Sinclair, Stewart Williams (MD Globus family of brands Australasia).

8 SuperTour Peru 2015 group photo in the Plaza de Armas, Lima.

Ireland Looks To Overseas Markets

Tourism Ireland has announced a 14% growth in overseas visitors for the first quarter of 2015, as reported by the Central Statistics Office.

This relates to an additional 189,000 visitors over the same three-month period in 2014. Tourism Ireland chief executive officer Niall Gibbons says its longer-haul markets of New

Zealand and Australia, plus other developing markets, saw another record first quarter for visitor numbers, up 9.4% to 88,300 arrivals. Meanwhile, Great Britain recorded growth of 14%, North America was up 7% and Mainland Europe was up 18%. Gibbons says its aim is to ensure that 2015 is the best year ever for Irish tourism, and these figures show it is on its way to doing just that.

“Our strategy of focusing investment in key markets is paying dividends. Our strong position in digital media is also helping to drive growth; Tourism Ireland is now the third largest tourism board in the world on Facebook, with almost three million fans, and the second largest on Twitter.” Gibbons says its major focuses for this year include promoting the Wild Atlantic Way and the Causeway Coastal Route, the new Dublin Discover Trail, Yeats 2015 and ID2015.

Was That A Giraffe?

Eighty species of native African mammals and birds can be found at the Safari West Wildlife Preserve & African Tent Camp in Santa Rosa in the heart of the vineyards. Guests can also take a traditional African safari. Entry is from USD72 adult/USD36 kids (three-12) for a day visit depending on the time of week and time of year. Overnight packages in luxury tents are also available. See safariwest.com

New LVS Pool Opens

The Delano Beach Club at Delano Las Vegas is now open and introduces ‘a new pool experience that effortlessly fuses sophistication, style and service within a South Beach-inspired paradise.’ Facilities include a giant chess board, chaise lounges and 16 private cabanas with bottle service and 46” television. Treats such as frozen grapes, mango-infused sparkling water, water and orange juice shooters are brought around during the day and guests can also buy craft beers, cocktails and wine from the bar and platters, sandwiches and salads are available from the restaurant. Non-Delano guests can book/reserve a space by the pool at delanolasvegas.com

...Pool Season

Las Vegas has a pool season so agents with clients heading to the destination need to check whether the local pools and manmade beaches are open. There are also rules and regulations in regards to hanging out at pools, with security in particular being very strict. For example things like eye drops, compact mirrors, bottled water or liquids of any kind, mints and gum are not allowed. Even carrying medication has its rules; prescription bottles must have an unexpired label and the name on the label must match the name on your ID. There is also a whole list of events of parties and concerts that revolve around the season. To find out more [CLICK HERE](#).



Holiday Inn Cairns Harbourside Opens

InterContinental Hotels Group has opened Holiday Inn Cairns Harbourside on The Esplanade, the 11th Holiday Inn for Australia.

Previously operating as Mercure Cairns Harbourside, the hotel is less than 10 minutes from Cairns Airport offers views of Trinity Bay and surrounding tropical gardens. It features modern and fresh rooms, including one-bedroom suites, contemporary bathrooms and private balconies. Facilities include a swimming pool and famous Teshi’s restaurant. See holidayinn.com/cairns

Tourism Action Areas

Four key areas of action have been outlined to ensure travel and tourism contributes to consolidate the global economic recovery, increase resource efficiency and create decent jobs and inclusive economic opportunities, in ‘Powering Travel & Tourism into the Next Decade: An Agenda for Growth and Development.’ The ‘landmark manifesto’ was launched at the World Travel & Tourism Council Global Summit in Madrid. The four key areas cover things such as the expansion of transparent visa processes, the use of new technologies to make travel more accessible, convenient and efficient, the advancement of air, rail, sea and road connectivity, government and private sector co-operations, accountability of tourism’s environmental impacts, the positioning of travel and tourism as a viable career option and much more. To view the full agenda [CLICK HERE](#)

Dubai, Maritime Hub?

Dubai hopes to consolidate its position as a leading global maritime hub, with the Dubai Marine Vision 2030 created to develop and regulate its maritime sector. Dubai Ports, Customs and Free Zones Corporation chairman His Excellency Sultan Ahmed bin Sulayem, says the vision is of ‘strategic significance’ as it underpins efforts to improve the maritime sector in Dubai which, in turn, has high level competitive potentials. “It also emphasizes how these potentials position Dubai among the leading logistics and maritime centres in the Middle East and North Africa region and in the world as well.” He says the local maritime sector represents a fundamental pillar to boost sustainable growth and overall development in the future, which recently contributed 4.6% or the equivalent of AED14.4 billion to Dubai’s GDP. He hopes Dubai will be one of the most advanced maritime centres in the world.



Bedarra Island Adds Tours, New Villa

Bedarra Island in Tropical North Queensland has introduced a range of new products for the upcoming season. After the resort unveiled a new helicopter to give guests the option of direct heli-transfers from Cairns, it also revealed its eighth villa, The Beach House. The beachfront, split-level villa, complete with a plunge pool, has been designed and styled to match the ‘luxury ethos’ of the private island. Other new additions include private scuba charters, private fishing charters and a SeaLegs amphibious boat tour. See bedarra.com.au



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Test your knowledge on what Sydney in Summer has to offer. Food and beverages will be served PLUS a chance to win a fabulous Sydney holiday at each event.

This round of agent quizzes will be held:

■ **AUCKLAND: Wednesday 30 September 2015**

The Albion, 119 Hobson St, Auckland CBD.

Time: 5.30pm – 7pm. Quiz starts at 6pm sharp

■ **CHRISTCHURCH: Thursday 01 October 2015**

Carlton Bar, 1 Papanui Road, Merrivale, Christchurch.

Time: 5.30pm – 7pm. Quiz starts at 6pm sharp

RSVP Today!

Please complete your details below, and indicate which venue you will be attending:

AUCKLAND CHRISTCHURCH

Agency Location

Team Name Ph ()

Name Email

Name Email

Name Email

Name Email

Name Email

Name Email

Email all these details to: penny.labelle@dnsw.com.au

Or send to Fax 09 366 6173

We look forward to seeing you there!





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Europe	Charms of Southern France	Luxury River Cruise	16 Days From \$10,795* PP, Twin Share	Free Cabin Upgrade*
Europe	Grand Bordeaux	Luxury River Cruise	11 Days From \$8,795* PP, Twin Share	Free Cabin Upgrade*
Vietnam & Cambodia 2015	Vietnam & Cambodia Highlights	Luxury River Cruise	12 Days From \$4,195* PP, Twin Share	Save \$2,000 Per Couple*
Vietnam & Cambodia 2016	Vietnam & Cambodia Highlights	Luxury River Cruise	12 Days From \$5,895* PP, Twin Share	Save \$600 Per Couple*
China	Best of China	Luxury River Cruise	13 Days From \$6,195* PP, Twin Share	Save \$600 per couple*
South America	Best of South America with Galápagos Cruise	Small Ship Cruise & Land Tour	26 Days From \$21,795* PP, Twin Share	Save \$250 Per Couple*

FIND YOUR UNFORGETTABLE

*Conditions apply. Prices are per person (pp) NZD twin share. Prices are correct as at 28 August 2015 but may fluctuate if surcharges, fees, taxes, port charges or currency change. Book by 30 September 2015. A limited number of all SuperDeal offers are available on select itineraries, suites and departures. All offers are available and are subject to availability, until sold out. Prices include port charges. Prices are inclusive of the early payment discount saving savings (where applicable). **EUROPE:** Prices based on EUMCR15 (Magnificent Europe): 4 November 2016 (Cat. E), EURCR15 (Rhine, Rhine & Moselle): 2 September 2016 (Cat. E), EUFCR16 (Charms of Southern France): 24 June 2016 (Cat. E) and EUBCPB11 (Grand Bordeaux): 5 July 2016 (Cat. E). Price is inclusive of the \$1,000 early payment discount for EUMCR15. \$1,000 pp offer is available on EUMC15/EUMCR15 4 November 2016 departures only when bookings are paid in full 10 months prior to departure. Price is inclusive of the \$400 early payment discount for EURCR15. \$400 pp offer is applicable to tours of 15 days or longer that are paid in full 10 months prior to departure. **EARLY PAYMENT DISCOUNT:** An initial deposit of \$1,000 pp must be paid within 7 days of making the booking. 2nd deposit of \$2,000 pp is due by 31 October 2015. Full payment is due 10 months prior to departure date. **NO EARLY PAYMENT DISCOUNT:** A 1st non-refundable deposit of \$1,000 pp is due within 7 days of booking. 2nd deposit of \$2,000 pp is due by 31 October 2015. Final payment due 100 days prior to departure. **FREE CABIN UPGRADE:** Strictly limited offer, subject to availability at the time of booking. Combinable with all Superdeal 2 offers. **VIETNAM & CAMBODIA 2015:** Prices based on VEMR12 (Vietnam & Cambodia Highlights): 12 December 2015 (Cat. C). Price is inclusive of \$2,000 per couple discount. **SAVE \$2,000 PER COUPLE:** Available on 19 September – 26 December 2015 departures of VEMR12. A non-refundable deposit of \$2,000 pp is due within 7 days. Final payments are due 100 days prior to departure. **VIETNAM & CAMBODIA 2016:** Prices based on VEMR12 (Vietnam & Cambodia Highlights): 9 April 2016 (Cat. C). **SAVE \$600 PER COUPLE:** Available on all 2016 departures of VEMR12. A non-refundable deposit of \$2,000 pp is due within 7 days. Final payments are due 100 days prior to departure. **CHINA:** Price based on CHYC13 (Best of China): 10 March 2016 (Cat. E). A non-refundable deposit of \$2,000 pp is due within 7 days. Final payments are due 100 days prior to departure. **SAVE \$600 PER COUPLE:** Strictly limited offer, subject to availability at the time of booking. **SOUTH AMERICA:** Price based on ISG26 (Best of South America with Galapagos Cruise): all 2016 departures. Non-refundable deposits of \$3,000 pp are due within 7 days of booking. Final payments are due 100 days prior to departure. **SAVE \$250 PER COUPLE:** Strictly limited offer, subject to availability at the time of booking. Australian Pacific Touring Pty Ltd ABN 44 004 684 619. ATAS accreditation #A10825. APT3123

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