

TABS ON TRAVEL TODAY

Incorporating Tabs on Travel

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6.45am every weekday Auckland to Christchurch ✈

Jetstar

Are Non-stop India Flights Coming?

Kiwi travel agents are reporting increased demand for India—however a new air services agreement between the New Zealand and Indian governments is not expected to result in non-stop flights between the two countries any time soon.

“We’ve seen natural growth of the India market, helped by the recent student visas,” says Global Travel Network director Rob Beecher. “India is a growth market, but it’s definitely a very competitive market and I would say it would be unlikely we will see direct, non-stop air links any time soon.” Under the deal signed in Auckland yesterday New Zealand airlines now have the opportunity to code-share to seven cities in India (Bangalore, Chennai, Hyderabad, Kochi, Kolkata, Mumbai and New Delhi), says Transport Minister Simon Bridges. Beecher says there is a range of two-flight options available to India from New Zealand, but adds that any new non-stop service would be more likely to just shift market share than grow travel on the route.

Flight Centre is more optimistic about the benefits the new deal may present—saying it could, in the future, offer greater choice to India and an alternative and cost effective route to London and Europe. The chain is reporting increased bookings to India, with Mumbai, Kochi and Chennai seeing good growth. “Easier access up to India will be particularly appealing

to young travellers who have seen it as an intriguing and off-the-beaten path destination for many years,” says Flight Centre NZ general manager product Sean Berenson.

At the same time general manager - helloworld Affiliate Network Brooke Jamieson says VFR travel to India is the fastest growing sector in its independent agent business; ‘and we continue to see double digit growth from this sector which doesn’t look like it is going to soften any time soon’, he adds.

... New Cal Too

Bridges also inked a deal with New Caledonia at the weekend which could open up new opportunities for airlines to fly between New Zealand and New Caledonia. The agreement will also make the process easier for New Zealand airlines to fly from New Caledonia to other international destinations in future.

Berenson says increased accessibility to New Caledonia will also be of interest to Kiwis. “Many have a great love of the Pacific Islands with the Cook Islands and Fiji particularly popular, New Caledonia will provide an exciting alternative for those looking for somewhere different that’s closer to home,” he says. Bridges says the government has negotiated more than 50 new or amended air service deals over the last four years—with 18 new air routes announced in the last year alone.

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EK: MEL Is Kiwi Fave

Melbourne has topped Brisbane and Sydney as Kiwis’ favourite transtasman destination served by Emirates, says the carrier. EK polled 656 Kiwis on their favourite city, with Melbourne receiving 41% of the votes, followed by Brisbane (30%) and Sydney (29%). On the other side of the Tasman, 67% of Aussies surveyed wanted to visit Waiheke Island, 28% said they’d like to explore the city and 5% opted for a surfing tour of Auckland beaches. Emirates has flights to Australia on sale to 04 May, with one-way flights priced from \$199 to Melbourne, Sydney and Brisbane.

9 Pages This Issue

News.....	p1, p2, p4, p5, p6, p8
Cruising Today.....	p3
CTS Tours.....	p7
Rail Plus.....	p9

More Of BRU Re-opens

The departure hall at Brussels Airport is said to be partially reopening today (local time) following the Mar terror attacks. Some 111 check-in counters will be open in the departure hall and another 36 in a temporary building—representing around 80% of the pre-attack departure capacity.

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New AF-KLM Boss

The Air France-KLM board has selected Jean-Marc Janaillac to take over as chairman and chief executive when Alexandre de Juniac leaves to take on the top role at IATA.

Since 2012, Janaillac has been chief executive of international transport group Transdev, and the AF-KLM board says his international experience, knowledge of transportation business, success in the development of the companies he has led, knowledge of the airline industry and capacity for dialogue with employees and other group stakeholders will enable him to meet the challenges faced by the group.



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CX HKG \$499 One-way

Cathay Pacific has released short-life airfares to Hong Kong ex Auckland, Wellington and Christchurch. The \$499 inclusive one-way fares is for bookings to 03 May and in Q class.

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News & Product

SQ Celebrates 40 Years Of AKL Flights



On 02 May 1976, a Singapore Airlines 707 took off from Changi Airport enroute to Auckland, via Sydney.

The new service, initially twice weekly has evolved to the direct twice daily flights to Auckland that SQ now operates (in conjunction with NZ), some 40 years later.

The carrier celebrated the milestone today with a function at Auckland Airport and has a host of initiatives planned for this month.

"In 1976 just 30,000 New Zealanders visited Singapore, while in 2015 more than 125,000 ventured to the city island, an increase of more than 400%," says Singapore Airlines general manager, New Zealand Simon Turcotte. "...We are incredibly proud to have helped bring the world to New Zealand as well as taking New Zealanders to Singapore and the world."

Turcotte acknowledged the carrier's longstanding partnership with Auckland Airport—adding that it was a union the airline is 'keen to continue for many decades to come'. At the time of the first flight, Singapore Airlines flew to 28 cities in 23 countries—now SQ's network covers 60 destinations in 33 countries.

... New Flights

In Jul SQ will add Düsseldorf to its network, and in Sep both Wellington and Canberra will be added when the carrier launches its 'Capital Express' service connecting the two capitals through to Singapore four times a week. *Travel Today* understands the carrier is in the process of opening a Wellington office.

1 Pictured at SQ's celebrations at Auckland Airport earlier today is SQ Auckland trio Robert Williams and Michele De Vries (who have each been with SQ for some 32 years) and the longest serving Auckland staff member Graham Bennett (who's

been with the company's Kiwi operation for 35 years). **2** SQ general manager New Zealand Simon Turcotte says SQ's AKL-SIN services have made a significant contribution to inbound and outbound tourism.

Olsen On IATA Initiatives

As reported on Fir, IATA has a number of concepts under developments—including the One Order single customer record product and is evaluating a pre-paid BSP concept.

TAANZ boss Andrew Olsen says the agent body has taken feedback on the latter and that at this stage the indications are that the Australian and New Zealand markets are not particularly (that was not!) geared to such a pre-paid BSP option.

Some local airlines have said they see some merit in the concept, and the associated natural credit capping—but they agreed that it wasn't necessarily a 'one solution fits all' scenario.



Flight 666 Touches Down In Auckland

Iron Maiden's personal Boeing 747 jumbo jet, captained by lead singer Bruce Dickinson (possibly the world's coolest man), was spotted on the tarmac at Auckland Airport this morning. The jet is dubbed Ed Force One and is currently transporting the band and their gear around the world on its Book of Souls tour, with Australia next to see the heavy metal rockers. The aircraft was leased just for the tour, with Dickinson undergoing special 747 training so he could fly the band around.

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NZ Wholesale Islands

Air New Zealand has wholesale fares to Fiji and Rarotonga on sale to 09 May. Wholesalers have details.

Rise And Rise Of Antarctica Tourism

Tourists are continuing to flock to Antarctica, with the International Association of Antarctica Tour Operators' (IAATO) latest figures revealing a 4.6% increase in numbers to 38,478 for the 2015-2016 Antarctic season, compared to the previous season.

Levels of visitation have been increasing steadily since 2011-2012, says IAATO, and it predicts the growth will continue, with an estimated 43,885 visitors expected during 2016-2017. "2016 is a special year for IAATO," says executive director Kim Crosbie. "The last 25 years have shown that with careful management it is possible for visitors to experience Antarctica without having an adverse impact on the environment. However, the appetite to visit Antarctica is clearly still strong so IAATO must build on the foundations laid down in

the past to meet future challenges and opportunities in order to support the long-term conservation of Antarctica."

... Hot Spots

Visiting the coastal regions of Antarctica is the most popular form of tourism, says IAATO, with only 1.1% of visitors travelling inland to the Antarctic interior in 2015-2016, comparable with previous years. Most (98.9%) seaborne passengers travelled to the Antarctic Peninsula with 21.3% of these on 'cruise only' vessels that do not make landings, it adds. The remainder visited the Peninsula on vessels carrying fewer than 500 passengers, which make landings. Of these visitors, 72.5% sailed and 6% flew from South America. In the case of the latter, known as air/cruise tourism, passengers land on the Peninsula and immediately board a ship. This sector showed the most growth compared to the previous season, increasing by 37.5%. Overall, seaborne tourism with landings grew by 10.5% since the 2014-2015 season, a trend that is expected to continue next year, IAATO predicts.

Underwater Lounge

Ponant has revealed it will be equipping each of its four new ships with an underwater lounge/bar area with large windows below the ship's surface. Reports say clients will be able to order drinks, whilst enjoying views of fish and other marine life that may be swimming past the vessel. Other ship highlights include that each of the 92 staterooms will have private balconies, while there will be an infinity pool, launch deck for water sports, a sundeck and scuba facilities. The first ship is scheduled for delivery in 2018.

Vista Ready For Action

Carnival Cruise Line has taken delivery of its newest ship, the 3954-passenger Carnival Vista, advises Francis Travel Marketing. The ship is now set to reposition to Trieste, Italy, where it will depart on its maiden voyage 01 May, kicking off a summer schedule in Europe that runs through Oct. Following a 13-day trans-Atlantic crossing, Carnival Vista will operate a pair of 11-day cruises from New York in Nov, before launching a year-round Caribbean service from Miami. Highlights of the ship include a suspended cycling experience; the first IMAX Theatre a sea; the opportunity to sample three different kinds of beer, brewed onboard; and an outdoor water park for the kids, among others. E-mail reservations@ftmcruise.co.nz for further details.

Cuba Land & Sea

Lindblad Expeditions-National Geographic has launched a new 'people-to-people' program, exploring Cuba. The 10-night Cuba by Land and Sea: Cultural Heritage and Natural Wonders itinerary includes a three-night stay at the Hotel Nacional, a Havana landmark on the waterfront, as well as a seven-night voyage aboard Panorama II. Clients

will have the chance to meet Cubans and explore the history, architecture, music and even the cigar and car subcultures of Havana; whilst during the cruise clients will explore Cuba's unspoiled reefs and marine life, along the way learning more from conservationists. The first program departs 07 Dec, with 16 consecutive departures through Mar 2017. Rates start from AUD11,880pp.



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Ad. World Sales Mgr

Adventure World has announced Kevin Dennerly-Minturn as its new sales manager, effective immediately. "Following a successful 18 months as sales executive at Adventure World we are confident he'll carry out this role with just as much enthusiasm and success," says Adventure World general manager Dave Nicholson (pictured left with Dennerly-Minturn). Dennerly-Minturn replaces Eden Stevenson, who has taken up a new role with World Travellers.

EK A380 On Prague

Emirates is launching its A380 on flights EK139 and EK140 between Dubai and Prague, meaning Kiwi travellers can now fly from Auckland through to Prague on the A380.

VA Capacity Cuts; Downgrades Profit

Virgin Australia has downgraded its profit expectation for this year and will reduce capacity in the coming months, the carrier announced today.

VA today reported an underlying loss before tax of AUD18.6 million for the third quarter of the 2016 financial year, representing a 16.2% improvement on Q3 FY2015.

Statutory loss after tax for the third quarter was AUD58.8 million, an AUD30.5 million decline on the year before. This was due to restructuring charges, mostly from fleet restructuring initiatives including removing surplus ATR capacity due to the resources downturn, says VA.

"While the group improved its underlying performance in this quarter, it was against a challenging operating environment," says VA boss John Borghetti. "This environment has been

impacted by weak consumer demand and sentiment, uncertainty around the federal election and the resources sector downturn."

As a consequence of this, VA plans to reduce group capacity by 5.1% in the fourth quarter, with domestic reductions focused on regional routes. "The fleet restructure charges referred to above, along with further initiatives to come, will provide us with significant cost savings going forward," Borghetti says.

Other factors which impacted VA's comparative performance in Q3 included the positive impact of the Cricket World Cup in 2015 and the different timing of the Easter and school holidays in some states.

... Outlook

Given the market conditions, VA is now expecting to report an underlying profit before tax of between AUD30 and AUD60 million for the FY2016—compared to a previous forecast of AUD84 million. However the new forecast would still represent an improvement of between AUD79 and AUD109 million on FY2015.

TN To Easter Island

Air Tahiti Nui is now offering fares to Easter Island via Tahiti, including one-way options which mean travellers can continue on to Santiago with LAN Airlines. Return Easter Island flights ex Auckland are from \$1895, while one-way flights are from \$1174. "We're excited about our new one-way fares opening up a thrilling way for Kiwis to reach South America by island hopping across the South Pacific, just like the explorers of yesteryear," says TN gm Australia and New Zealand Alan Roman.

NZ's ZQN Night Flights

Air New Zealand has operated its first evening flight into Queenstown, one of several planned in preparation for the first commercial evening service 23 May. From this date NZ will operate a partial evening schedule AKL-ZQN with the last flight arriving ZQN at 1815, before departing for AKL at 1850. NZ's full evening schedule will take effect from 03 Jul, when the last departure from ZQN will be 1930 and the last arrival at 2135. The full schedule will allow new and increased same day connections, as well as reduced connection times to and from destinations across NZ's network—including Australia. The move will also see a 15% capacity increase AKL-ZQN in FY17 with an additional 100,000 seats.

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QF World On Sale

Qantas has the 'world on sale' until 16 May, including Jakarta from \$949, Singapore/Kuala Lumpur/Bangkok/Phuket/Hong Kong/Shanghai/Manila from \$999, Los Angeles from \$1099, San Francisco from \$1249, Dallas from \$1449, Vancouver from \$1249, Santiago from \$1399, Johannesburg from \$1999 and London from \$1999. Business class flights are also available. See qantas.co.nz/agents

Delta Bag Tracking

In a first for a US carrier, Delta is introducing radio frequency identification (RFID) technology which will allow customers to track their bags in real time. RFID will replace barcode hand scanning, instead using radio waves to capture data that's stored on an RFID chip embedded in the luggage tag. Customers will receive push notifications to the Fly Delta mobile app alerting them of their bags' journey, beginning in the fourth quarter of 2016. Initial trials of the technology showed a 99.9% success rate in tracking the bags, which also helps ensure bags are loaded onto the correct flight.

Viva Ends Local Payments



Viva Expeditions will no longer be charging a local payment on its overland group tours in Latin America—which it points out is great news for agents, as the full tour cost is now commissionable.

The local payments were necessary as access to cash in the remote areas the tours operate in was extremely limited, says Viva's Rachel Williams.

"We are aware that many people were uncomfortable with the cash payment and so have made the change. Now we are able to make a lot more pre-payments, and we are able to use credit cards in many more places," she says. "While cash is still required for us to operate these trips we have made

alternative arrangements for our crew to access it meaning the responsibility is taken away from the clients."

... New Trips

Viva is introducing two new Patagonia trips for 2017, with the Patagonia tours always a sell-out, says Williams. The new trips include the 14-day Highlights of Argentina and Uruguay, including Buenos Aires, Argentinas Ibera Wetlands and Iguazu Falls (from \$6095pp); and the 13-day Northern Route 40, from Mendoza to Salta in north-western Argentina (from \$5495). See vivaexpeditions.com/south-america-tours/argentina-travel

News & Product

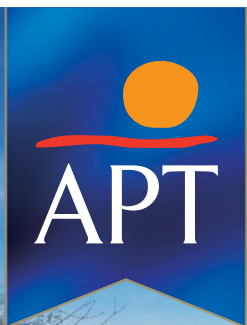
Changing Of NZ Guard

Leanne Geraghty officially starts in her new Auckland-based role of regional general manager distribution and corporate from today.

Travel Today understands the carrier has accelerated Geraghty appointment, and at this stage she will be dividing her time between Auckland and Sydney.

Penrhyn Development

Luxury resort developments are part of the plans by a group looking to develop a commercial fishing hub on a remote Cook Island, according to the *Cook Islands News*. The Merchant of Paradise Group is looking to develop the transshipment hub at Omoka on Penrhyn (or Tongareva), and is also planning to build a 40-unit village resort as well as a 15-unit 'satellite resort' at Tetatau, according to *CINews*. The units range from four to five star, and there's also plans for fishing clubs to be developed on five other atolls, where fishing enthusiasts can stay. Ferries and air services, new infrastructure, container ships and 'goodwill' payments to landowners are also part of the plans, which some locals have deemed 'so far removed from economic reality, it's ridiculous'.



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Nanuku Stay Pay

Nanuku Auberge Resort in Fiji has released new stay pay offers for bookings to 31 Jul and travel through to 31 Mar 2017 (blackouts apply). Both the stay seven pay five and stay five pay four offers including all meals and a selection of non-alcoholic beverages, non-motorised water activities, Wi-Fi, personal golf buggy, villa mama and Nanuku buddy.

QF Aussie Flights

Qantas has flights to Australia on sale to 04 May, with ow fares from \$199 to Sydney/Melbourne/Brisbane, Perth from \$399 and Adelaide or Cairns from \$299. See qantas.co.nz/agents



Pic: May Day Waikiki

Aloha May Day Celebrations In Hawaii

Hawaii is staging its annual May Day Lei Day events around the island group 'today' (01 May local time) which this year featured free concerts on Waikiki Beach, free canoe rides and a tribute to the original surfers—the so-called Hawaiian Beach Boys. May also marks the start of the state's Mele Mei musical festival, which this year will continue through to Jun at venues across the Hawaiian Isles. There are more than 40 events throughout the Hawaiian Islands, Mele Mei provides locals and visitors a chance to immerse themselves in the local music and culture. Performers include Nathan Aweau, Maunaulua, Mailani and Ledward Kaapana. Gigs will be held at hotels and venues state-wide and range from ukulele, steel guitars and traditional Hawaiian music and hula.

MH Redesigns Golden Lounges



Malaysia Airlines has announced an extensive redesign of its Golden Lounges, beginning with the regional and domestic lounges at Kuala Lumpur late this year.

This will be followed by the business and first class lounges at the

KLIA satellite terminal and London Heathrow, expected to be finished by mid 2017. The key feature of the new lounge is a demonstration kitchen where guests can interact with chefs creating Malaysian and international dishes. There will also be faster Wi-Fi and more universal power sockets.

Rocky's Hotel Offer

GO Holidays advises agents that clients who book a qualifying Rocky Mountaineer holiday of four nights or longer, or SilverLeaf or GoldLeaf Service by 27 May will get a free additional hotel night in Vancouver, Calgary, Victoria or Seattle. The offers are valid for travel Apr-Oct. T&Cs apply.



New VS Amenity Kits

Virgin Atlantic is offering new amenity kits in partnership with Herschel and Rituals. The Upper Class Relax packs come in two designs, while passengers in premium economy and economy will receive a Herschel relax pack or VS-branded relax pack respectively.

Aviation Conference

An aviation operational safety and human error specialist from Britain will be a key speaker at the Aviation Leadership Summit in Jun, says Aviation New Zealand. Dr Steve Jarvis specialises in the real-world application of human science to aviation, and works with an international portfolio of clients including Air New Zealand and Airways New Zealand. He'll be joined by speakers including Transport Minister Simon Bridges and Nigel Gould, Civil Aviation Authority chair. The conference is in Wellington 27-29 Jun, and will include industry awards and a trade fair. See aia.org.nz



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May Day - Book Beautiful Beijing

Why To Book Beautiful Beijing



It's the May Day holiday in Beijing this week, so a delegation from Beijing Municipal Commission of Tourism Development will be enjoying a well-deserved break after a productive roadshow promoting the destination to the New Zealand public and trade.

The delegation, led by Vice Chairman Yu Debin, built a Great Wall in Westfield Manukau where they showcased a Beijing Photo Exhibition, then took over Te Papa in Wellington to host a Beijing Breakfast for the trade.

Vice Chairman Yu, who was enjoying his third visit to New Zealand, said he was happy with the increase in New Zealanders using the 72 hour visa to stopover in Beijing, en route to Europe.

"It is our hope a stopover visit will be a

teaser for visitors to plan to spend more time in the Beijing region on future visits and there is an incentive for shoppers with the new tax rebate policy," he says. None of the agents present were aware of the tax refund policy, which offers an 11% rebate for purchase of RMB500 (\$100) or more per store. The rebate is currently available when departing from airports in Beijing or Shanghai, and was welcome news to the event's MC Barbara Boyce of CTS Tours, who said she's already planning another shopping trip with a jade bracelet in her sights.

There's now 49 direct flights to China each week operated by Air New Zealand, China Southern, China Eastern and Air China, according to Qu Guangzhou, Charge d'Affaires, Embassy of The People's Republic of China in New Zealand. Beijing is a gateway to China with onward flights to 26 cities in China. There's also high speed bullet trains, which can take clients from Beijing to Shanghai (around 1300km) in less than five hours.

... See For Yourself

"There is a famous Chinese saying, 'seeing something once is better than hearing about it a thousand times,' so please treat yourself to a trip to Beijing, to experience its long history and rich culture, to see for your own eyes its ancient artefacts, beautiful architecture, natural and manmade scenery, taste the delicious cuisine and shop in comfort," said Mr Yu.

Rachelle Fisher, Flight Centre Karori, won an Air China business class ticket to China at the agent event, but those who missed out can register their interest for an upcoming CTS Tours agent famil to Beijing, by emailing John McGough on ctstours@chinatravel.co.nz



Hutongs Improved

Large tour groups have been banned from Beijing's hutongs (narrow lanes and alleys that are popular with tourists) and this is 'great news' for visitors, says Barbara Boyce of CTS Tours. "I love strolling through the hutongs of Old Beijing, interacting with locals but the large domestic groups with their mics blaring were a nuisance," she says.



China Promotions

1 Vice chairman Yu Debin unveils the Beijing photo exhibition at Te Papa.

2 A cultural show was held for the public atop Manukau's Westfield Mall.

3 Rachelle Fisher, Flightcentre Karori won Air China Business Class flights to Beijing.



Join A China Famil

1 CTS Tours is inviting agents to join a famil to China, where they will experience highlights like the Kiwi group above at the Great Wall of China. Other tourist highlights pictured include **2** Shopping in old Beijing, and **3** Visiting the Temple of Heaven

CTS Tours On Sale

CTS Tours currently has all-inclusive China packages on sale to 04 May, with a 10-day package ex Christchurch starting at \$1899pp including flights, accommodation and meals. An 11-day package ex Auckland is from \$1999pp.

See ctstours.co.nz



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MKR Dining Opportunity

My Kitchen Rules judge Colin Fassnidge is set to join the culinary team at Fairmont Resort Blue Mountains—MGallery by Sofitel 09 Jul for two gastronomic events—a masterclass and four-course gala dinner. The Irish chef will take guests on a culinary journey during a masterclass presentation (priced at AUD80pp) from 1330-1500, sharing his tips and tricks along the way; while during the evening event (priced at AUD160pp), from 1830-2230, he will share his passion for food and his journey to becoming one of Australia's most celebrated chefs, over a four-course dinner, paired with NSW wines. Clients can stay overnight at the resort from AUD259. Bookings are essential. See fairmontresort.com.au

Industry Diary

MAY

SPANTO roadshow

Hamilton: Tue 03, Ferrybank Reception Centre, 1730.

Aloha Downunder

Wellington: Mon 09, Rydges Hotel, 0700-0845.

Auckland: Mon 09, Pullman Hotel, 1730-2100.

Viva Expeditions and Chimu Adventures Experience Sth America

Auckland: Thu 12, Takapuna Boat Club, 1730-2000.

Adventure World Latin Extravaganza

Auckland: Thu 12, Air New Zealand CICC, 1730-2030.

JUNE

Starwood Expo

Auckland: Mon 20, The Maritime Room, 1500-1930.

AUGUST

SPANTO roadshow

Palmerston North: Tue 09, The Distinction Hotel. Time tba.

New Plymouth: Wed 10, The Novotel. Time tba.

Asia Pacific Hotels' Strong Feb Data

Hotels in the Asia Pacific region recorded positive results in the three performance metrics when reported in US dollar contact currency, according to Feb 2016 data from STR.

Compared with Feb 2015, the Asia Pacific region reported a 0.3% increase in occupancy to 64.2%, with a 0.6% rise in average daily rate to USD109.42 and a 1% lift in revenue per available room to USD70.28.

Australia reported positive results in each of the three key performance metrics as occupancy increase 0.7% to 78.7%; ADR was up 2.9% to AUD197.61; and RevPAR grew 3.6% to AUD155.44. Its absolute occupancy level was the highest for a Feb since 2007, adds STR; whilst its absolute ADR and RevPAR were the highest values STR has ever benchmarked for a Feb in Australia. It adds that leisure destinations like the Gold Coast, Cairns and Hobart have been helped by growing international tourism arrivals and a softened Australian dollar. Also interesting to note is that Indonesia experienced a 2.5% increase in occupancy to 56.3%, but decreases in ADR (-4.7% to IDR1,045,671) and RevPAR (-2.3% to IDR588,469.78). The rise in occupancy came as a result of demand growth (+8.2%) outpacing supply (+5.6%) for the second consecutive month, adds STR. In addition, the comparable occupancy level



Empire State VIP

Clients can now go on an exclusive, guided tour of the iconic Empire State Building. The new Empire State Building Premium Experience will take groups of up to seven on a 90-minute guided tour, including VIP priority express access. Clients will explore the restored art deco lobby, the celebrity walk as well as the 102nd floor observatory, providing views of New York City and beyond, just to name a few. The tour also includes a souvenir photograph.

(54.9%) from 2015 was low, as the effects of the austerity measure had just started to show, it says.

Meanwhile, Osaka, Japan reported a 1.3% decrease in occupancy to 89.4%, however, a double-digit rise in ADR (+19.6 to JPY16,194.97) drove a double-digit lift in RevPAR (+18.1% to JPY14,483.67). Both the ADR and RevPAR levels were Feb records in the market and according to STR analysts, a boom in international arrivals and a lack of new supply have served as the driving forces behind hotel performance in Japan overall.

IMG Dubai Opening

IMG Worlds of Adventure, Dubai's first international mega-themed leisure and entertainment destination, will open its doors to visitors 15 Aug. With the capacity to welcome more than 30,000 people each day, it anticipates 4.5 million guests will visit during its first full year of operation. Highlights include a Marvel Zone, with Spiderman, Avengers and Thor-themed attractions, just to name a few; a Cartoon Network Zone, with the likes of The Powerpuff Girls making an appearance; and the IMG Boulevard Zone which will be home to a range of F&B offerings, retail shops, street entertainers and more. For full details see imgworlds.com



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as part of our exciting growth & evolution, atlas are on the look out for exceptional individuals to join the team in our modern auckland office

opportunities are available in the following positions:

intermediate consultant - corporate

we are known for our quality boutique services to our corporate clients and we require a reliable consultant who takes pride in delivering outstanding customer service consistently. **we are seeking an individual with:**

- a good level of fares and product knowledge for domestic and shorthaul travel
- experience working directly with clients via phone and email
- a proven passion & track record in customer satisfaction
- good time management, file accounting and documentation skills

consultant - corporate leisure specialist

we seek an experienced leisure consultant who is passionate about providing unforgettable holidays and who is committed to giving exceptional service to our clients. **to be successful in this role, you would need:**

- extensive leisure travel product knowledge
- to be customer focused and an effective communicator
- to be a team player who will work well with our current team and who is goal oriented
- to be self motivated, well organised & high attention to detail
- some marketing experience and knowledge would be an advantage

senior consultant - corporate

this is an exciting role for someone who has the ability to manage the travel for new & existing clients. we are looking for one of those very experienced, extraordinary consultants who pride themselves on being one of the best in the corporate market, with clients who have been with them 'forever' because of the service they give. **to be that person you will need:**

- extensive knowledge of international destinations, products and fares
- minimum of five years international experience working directly with clients via phone and email
- a passion & proven track record in customer satisfaction
- exceptional time management, file accounting and documentation skills
- to enjoy working in a high paced co-operative team environment

sales support administrator

as our sales department grows, we are looking for a dynamic & enthusiastic support individual to assist in achieving the division goals. this position will be responsible for all sales administration duties including report collation, review & tender writing, client information management and occasional client liaison. they will also administer our client online portal. **the ideal candidate would require:**

- excellent analytical skills, both verbal & written
- previous experience with managing online travel tools
- good excel, word and powerpoint skills
- be a natural team player with a positive & proactive attitude

sabre & serko systems knowledge would be an advantage for all roles

attractive remuneration packages for all positions - these matched to your experience and abilities

if you are excited by the prospect of being part of the atlas team, please send your CV and covering letter to

recruit@atlastravel.co.nz by friday 06 may





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- Passes must be validated within 11 months of the payment date
- Not applicable for child passes



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