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Monday 15 February 2016

Issue 3246

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## BARNZ: WLG Extension Debate

Wellington Airport's proposed runway extension would be a waste of money for the country and the airport would hike charges on other flights in order to pay for it, the Board of Airline Representatives (BARNZ) has said.

BARNZ has released its submission on the runway plans, saying new reports from the New Zealand Institute of Economic Research (NZIER) raise 'serious questions' about the likely benefits.

Flight forecasts used by WLG pointed to five potential direct long-haul flights should the runway be extended (SIN, HKG, LAX, KUL and BKK). However, NZIER says the only one with any prospect of being viable is to SIN, and that's now covered via Canberra by Singapore Airlines.

BARNZ, which represents 21 airlines that serve New Zealand, says it's not aware of any carrier that has indicated a serious interest in flying a direct long haul service' to WLG.

Economic analysis used by the airport also contains errors, says BARNZ, including overstating the benefit of each extra tourist that would come as a result of the extension; overstating the value of time saved by Wellingtonians in having direct flights; and a volume forecast that's 'at least five times too high'.

"When adjustments are made for these errors and for serious over-forecasting of volumes, the costs outweigh the benefits of extending the runway even in a most likely case," says BARNZ boss John Beckett says. "If the runway is built without a carrier, then the costs remain, but the benefits are even lower."

### ... Price Hike?

Beckett claims WLG wants to extend the runway because it can seek public money to build it, include it in the company's asset base, and then recover the cost from existing users of the airport. "With little additional revenue from airlines needing the extension, the revenue would be obtained by lifting charges on all other services," he said in BARNZ's submission—and, he said, the airport won't guarantee that the costs of the extension won't be charged to airlines that don't need it.

### WLG's Rebuttal

Wellington Airport is reviewing the BARNZ submission, but this afternoon released rebutted some points raised by BARNZ.

WLG called into question some of the figures used by BARNZ around tourism volumes, and said the value it attributed to each extra tourist is actually below the guidelines used by the Ministry of Business Innovation and Employment.

Having airlines continue to focus on Auckland 'limits the potential for tourism growth as airlines compete for overlapping markets', WLG added. "A better future for New Zealand is about being air capacity being shared around the country where it makes sense so that airlines can develop new travel markets."

Finally, WLG says it 'has always said that airlines that do not use the runway extension will not be asked to pay for it'. Funding structures haven't yet been determined, notes the airport.

### SPANTO Roadshow

The South Pacific Association of National Tourism Offices will visit five New Zealand cities this year, bringing updates from across the Pacific as well as prizes for agents. The roadshow is heading to ZQN, DUD, HLZ, PMR and NPL with prizes up for grabs including holidays in Samoa, Fiji and New Caledonia. See industry diary, or to register e-mail info@spanto.org.nz

### End Of An Era

Luxury Auckland boutique hotel, Mollies (known globally as one of New Zealand's best places to stay and popular with celebrities) is set to close its doors in Apr. There's limited accommodation available before the hotel closes to be a private home.

### 7 Pages This Issue

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Cruising Today..... p3

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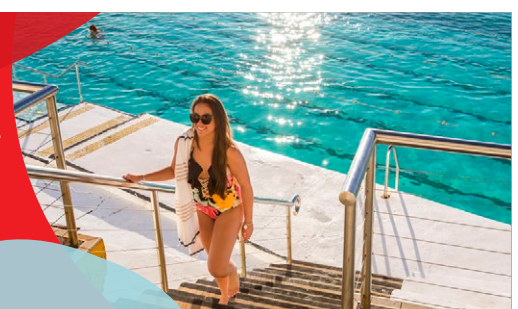
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\*Sale ends 11.59pm 18 February 2016, unless sold out prior. Selected departure cities, destinations, departure dates, days and conditions apply.



# helloworld Opens Its Doors

## Vanuatu Upgrade?

The runway at Port Vila's Bauerfield Airport could be repaired by early Apr, with the Vanuatu Government reportedly having appointed Fulton Hogan to undertake the repairs. The government is looking to take out a World Bank loan to carry out the work, and hopes to have it ready for the tourism eak, *Radio New Zealand* has reported.

## Sth Australia Roadshow

The South Australian Tourism Commission is coming to New Zealand 03-10 Mar for its 2016 South Australia Roadshow. Agents and clients will have the opportunity to 'get a taste of SA' by meeting face-to-face with SA tourism experts with events in Auckland, Hamilton, Palmerston North, Kapiti Coast, Nelson and Christchurch. See the industry diary for details.

## Star LHR Train Offer

Star Alliance Gold Card holders will be offered a free upgrade when travelling on the Heathrow Express. Customers need to buy a standard class single or return ticket for the rail link between the airport and London Paddington. Once on-board, they can choose any available seat in business first class and show both their train ticket and Star Alliance Gold Card to the attendant. The special offer is open to all frequent flyers who hold Gold Status on any of the 21 programmes offered by Star member airlines, and is available from 15 Feb until further notice.

## QF Australia Sale

Qantas has flights to Australia on sale to 18 Feb, with one-way fares from \$199 to Sydney, \$209 to Brisbane or Melbourne, and \$409 to Perth. Business and first class flights are also available.

It's official, helloworld branded stores have opened across the country as the company launches a 'seven-figure' re-branding marketing campaign.

The Harvey World Travel retail brand has been retired and together with some former United Travel and Air New Zealand Holiday stores, 60 helloworld outlets around the country are staging their own local celebration events.

Today's rebrand is a major milestone in the revitalisation of the company, and sees helloworld's three separate brands move to a model of a single brand with three networks—branded, associate and affiliate, says helloworld's gm branded and associate networks Adrian Turner.

"We have learned a lot from the re-brand process in Australia and taken



that experience and knowledge and tailored it to the Kiwi market which has enabled us to enhance the structure and value proposition for our franchisees," says Turner.

The helloworld franchisees have had to invest time in the rebrand, but Turner says the company has footed the bill for the basic rebrand.

While the company is keeping mum on the exact details of the re-launch plan, *Travel Today* understands that there's a 'seven figure' marketing budget, which includes a host of campaigns across print, television and on-line channels.

helloworld is staging a trade event this Wed to showcase its new offering to its suppliers and Turner says there are also a host of planned initiatives which are set to be rolled out to enhance the offering and productivity for its franchisees.

Pictured: helloworld Ponsonby's owner Nan Sima and senior consultant Lisa Steele.

## Aircalin On Sale

Aircalin has flights to New Caledonia on sale to 29 Feb, with Auckland-Noumea priced from \$549; Wellington-Noumea from \$669; and Christchurch-Noumea from \$699. The fares are valid for travel 15 Feb-30 Aug (blackouts apply). See GDS for details.

## Win A Trip To Nevada

Excite Holidays is giving agents the chance to win a trip to Nevada as part of its Live Like A Local campaign. For the next two weeks, agents who book accommodation in Nevada with Excite Holidays will have the chance to win a trip including three nights in Las Vegas, one night in Tonopah and three nights in Reno. Car hire and tours will also be included. Agents will also earn 1000 bonus rewards points for every night they book in the state. See [exciteholidays.com/campaigns/usa](http://exciteholidays.com/campaigns/usa)

## TAP To Brazil

TAP Portugal has flights to Brazil on sale to 22 Feb, such as Lisbon-Rio de Janeiro from \$1008, World Aviation has advised.

# THE TAAP TOP TEN

The 10 most popular destinations booked by New Zealand travel agents through TAAP for JAN16:

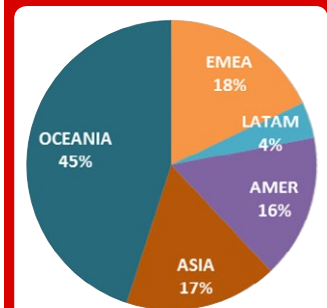
- |                |              |
|----------------|--------------|
| 1 Auckland     | 6 Singapore  |
| 2 Sydney       | 7 Queenstown |
| 3 London       | 8 Brisbane   |
| 4 Melbourne    | 9 Oahu       |
| 5 Christchurch | 10 New York  |

Expedia TAAP users earn Expedia+ points (2 points per \$1).

TAAP advised huge YOY growth through January experiencing a record week. 337 different destinations were booked by NZ Agents last month. The top destinations booked through Expedia TAAP NZ were Auckland, Sydney, London, Melbourne, Christchurch, Singapore, Queenstown, Brisbane, Oahu and New York. San Francisco, Kowloon and Fiji were just outside the top 10.

Oceania remained the dominant destination last month dropping 2% to 45%. Asia steady at 17%, AMER down 1% to 16% and EMEA up 1% to 18%. Nice jump for LATAM to 4%.

Some of the out of the way destinations booked last month include Tianjin China, Rethimnon Crete, Bournemouth England Valencia Spain.



KEY: AMER (USA/Can); Asia; EMEA (Euro/Mid East/Africa); LATAM (Latin America); Oceania (NZ/Australia).

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## Uniworld Announces New Seine River Ship



In early 2017, Uniworld Boutique River Cruise Collection will introduce the S.S. Joie de Vivre, a ship designed specifically for sailing along France's Seine River.

Set to sail Uniworld's popular Paris & Normandy itinerary, local manager Scott Cleaver believes it will be a hit with this market. "I did that itinerary myself just last year, it is a popular one and Kiwis do enjoy it, particularly due to the accessibility out of Paris," he says. "The ship's going to be absolutely incredible. . . It's part of that Uniworld mentality to let the ship showcase the

destination." Plus, when in Paris, due to its length of only 125m, she will dock in the heart of the city, which is set to be a highlight for clients.

Everything from the ship's décor and design to farm-to-table cuisines and local wines will reflect the French 'joy of living' philosophy and their appreciation for food, wine, art and music. Highlights include a cinema and surrounding pool with a hydraulic floor, which can turn into a dance floor or outdoor cinema at night; as well as multiple dining venues, including private dining and wine-pairing dinners. In terms of accommodation, she will feature two royal suites, eight junior suites, and 54 staterooms for a capacity of no more than 128 guests.

"We are extremely proud to launch the S.S. Joie de Vivre in Northern France in Mar 2017," says Uniworld president Guy Young. "Uniworld was one of the very first river cruise companies to sail the rivers of France, and our parent company, The Travel Corporation, has been bringing travellers from all over the world to this amazing country for over 70 years as this has been one of our most popular destinations, so our commitment to France in unwavering."

Cleaver added that sales will open later this year. For further details see uniworld.com

### Antarctica Air-Cruise

Clients who book Adventure World's Antarctica Express Air-Cruise before 31 Mar will save \$1589pp. The six-day trip, departing Ushuaia, takes clients through the Beagle Channel and to Cape Horn before crossing the Drake Passage to Antarctica. It is now priced from \$7301pp and includes four nights cruise accommodation, one-night hotel accommodation in Punta Arenas, meals as indicated, guided shore excursions and a one-way flight from King George Island to Punta Arenas. The offer is valid for travel from 29 Nov 2016-14 Jan 2017. For full details see adventureworld.co.nz

### Win With Viva

Viva Expeditions is running a monthly competition and prize draw for agents, the first being the chance to win a \$100 Westfield voucher, in collaboration with Chimu Adventures and Cruceros Australis Patagonia Cruises. Simply answer the following to enter the draw: Name the two main embarkation/disembarkation points for Cruceros Australis cruises; name one of the Australis fleet; and Cape \_\_\_\_ (fill in the blank) is the southernmost tip of South America to which the Cruceros Australis ships travel. E-mail your answers to jo@vivaexpeditions.com before 29 Feb. And if you need a little help coming up with the answers, [CLICK HERE](#)

Got Cruise News?

e-mail  
[evie@tabsontravel.co.nz](mailto:evie@tabsontravel.co.nz)

### Free Nights In Fiji

Captain Cook Cruises Fiji has extended their 'Up to four nights free' sale to 31 Mar, which will see all agents who book a minimum of 20 cabin nights by this date receive a free three-night Southern Yasawa Islands cruise for two. Meanwhile, clients can take advantage of four nights free on 11-night cruises, three nights free on seven-night cruises and one-night free on all four-night cruises, valid for travel to 31 Mar 2017. For full details see captaincookcruisesfiji.com

### Valentine's Treat

Celebrity Cruises invited 12 couples onboard the Celebrity Solstice for a romantic treat on Valentine's Day, while she was docked in Auckland. The group enjoyed lunch at the ship's French restaurant Murano as well as an after lunch stroll on the top deck.

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**Keeping Track Of Zika**

Major companies around the world are keeping a close watch on the Zika virus, however, 55% are reporting 'very little' impact on business travel throughout the infected countries, according to a survey carried out by the Association of Corporate Travel Executives. While 79% of the survey's 113 respondents stated their travellers had 'no reluctance' about journeying through the affected regions—the Pacific, Caribbean and Central and South America—21% did express misgivings, and 4% indicated that travellers were 'considerably' concerned. Only two of the 113 companies had instituted travel restrictions.

**MONA extension**

The Museum of Old and New Art in Hobart has announced plans for an AUD75m extension that will include a new 160-room hotel with a function centre and casino. A gallery extension will also be incorporated to house four works from James Turrell, an American artist primarily concerned with light and space.

**Texas Says Howdy To Kiwi Travellers**

Texas Tourism will visit New Zealand for the first time at the end of this month, with the state especially keen to educate agents on what it has to offer now their clients can fly non-stop to Houston.

The STO's economic development and tourism marketing specialist Tommy Woods (pictured left with Brand USA's Wayne Mitcham) is heading this way for the Discover America events in Christchurch and Auckland.

"I'm really trying to get the word out about Texas, how unique it is against other US destinations," he says. "I'll be promoting the entire state—there's about anything for everybody here."

With the launch of the new Air New Zealand flights and the hype around it, the state is increasingly seeing the value in the market here. The new



Auckland City Limits event has also provided a unique way to promote the event it's modelled after, Austin City Limits, which has given Texas a little extra attention, adds Woods.

While he's visiting alone this time, Woods is hopeful in the near future there will be a dedicated Texas sales mission. "I've been discussing that with Texas partners and they are very positive," he says.

**... Discover America**

Agents wanting to hear more about Texas can head along to the Discover America events next week, where Woods can fill them in on the state's charms—with a particular focus on cowboys and cruises. He promises agents will have 'very happy clients once they book some trips to Texas'. See industry diary for details.

**Jill Joins Insight**

Insight Vacations has welcomed Jill Wilkinson-Fuller to its New Zealand sales team, replacing long-serving sales manager (and *MasterChef* contestant) Merran Kenworthy, who is 'following her food dreams' in



2016. "We are delighted to welcome Jill to the Insight Vacations team joining Rosie Green as a sales manager," says Insight gm Dave Salisbury. "At the same time, all of us at Insight wish Merran the best in her new adventures in the Far North after almost 10 years of service to the Insight Vacations brand." Wilkinson-Fuller, who previously worked in retail travel, will cover the South Island, Bay of Plenty and some of the Auckland region.

**EK Europe Specials**

GO Holidays has a number of Emirates earlybird packages to Europe. A three-night package to Rome is from \$2339pp t/s, including breakfast daily; a three-night package to London is from \$2495pp t/s, including breakfast; and a three-night package to Paris is from \$2519pp t/s, including breakfast. The offers are valid for sale to 07 Mar and travel 11 Feb-13 Dec.

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**Hertz Discount**

Hertz New Zealand is offering New Zealand Golf members up to 20% discounts on car rental during Feb. See [hertz.co.nz/nzgold](http://hertz.co.nz/nzgold) for further details.

**NGV's Fashion Score**

The National Gallery of Victoria has acquired one of the world's most sought-after fashion collections, with works by Christian Dior, Coco Chanel, Vionnet and Jeanne Lanvin. See [ngv.vic.gov.au](http://ngv.vic.gov.au) for further details.

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**Next Phase In New Cal Campaign**

New Caledonia Tourism has released the next phase of its Hello Neighbour campaign as the destination celebrates a 25.8% growth in New Zealanders visiting the country last year.

Figures from the Institute of Statistics New Caledonia show it received more than 8500 visitors from New Zealand last year.

That growth is set to continue in 2016 with the launch of the second phase of the 'Hello Neighbour' campaign today, says the NTO.

"This is excellent growth and shows that our in-market promotions are having a direct effect on visitor numbers; we are aiming to not only continue this but also take more leaps forward through the second phase of our 'Hello Neighbour' campaign," says local New Caledonia tourism representative Sally Pepermans. Phase one of the marketing cam-



paign launched last Aug and aimed to 'bridge the gap' between New Zealand and New Caledonia, one of its closest neighbours.

The campaign launch included video content, a website and outdoor advertising.

"The focus for the new campaign will continue to be around New Caledonia's proximity as one of New Zealand's closest Pacific neighbours, but will feature an interactive social

media treasure hunt," says Pepermans.

Consumers will be encouraged to 'explore New Caledonia's spectacular neighbourhoods through a series of captivating images' on Instagram. The NTO says the images ultimately lead to an image of the famous 'Heart of Voh', where consumers can enter the draw to win their holiday. See [instagram.com/newcaladventure/](http://instagram.com/newcaladventure/)

**Wine & Sushi?**

Premium West Australian wine producer Fishbone has a new cellar door in Wilyabrup, offering wine tastings with matching sushi dishes, advises Tourism Australian. See [fishbonewines.com.au](http://fishbonewines.com.au) for details.

**AIRFRANCE**  

Along with the **FRENCH FILM FESTIVAL 2016**, is delighted to invite trade at the private screening of **"The Sweet Escape"** directed by Bruno Podalydès



Michel (Bruno Podalydès) is in his fifties. Happily married to Rachel (the talented Sandrine Kiberlain) and working as a graphic designer in his brother's company, he has always been passionate about the French airmail service but never learned to pilot the planes he so admired. One day, stumbling upon pictures of DIY kayak sets, he realises he has finally found a way to set off on his ultimate adventure. As he secretly purchases the necessary equipment and trains for the big day, he dreams about his sweet escape but does not dare to take the plunge. Rachel will help him.

This charming comedy is a tale of freedom and fulfilling one's dreams. Whether it is the green French countryside, the ice in the absinthe or the genuine emotions, you will definitely find this film refreshing.

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Date: **Thursday 10th March, 2016**,  
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**Rialto Cinemas 167-169 Broadway, Newmarket, Auckland**

RSVP before February 23th 2016 to [mail.webpromo.nz@airfrance.fr](mailto:mail.webpromo.nz@airfrance.fr) Places are limited

## Travel Demand For Iceland Heats Up

**Intrepid Travel will run record numbers of departures on Iceland trips this year after seeing massive growth in bookings, including a spike in demand from New Zealand.**

Intrepid has increased departures of its Iceland Discovery trip from four in 2011 to 32 in 2016, while the Northern Lights Escape trip, which launched last year, is increasing from four to 12. Overall, it's reporting a 40% increase in passenger numbers for the 2015/2016 winter season compared to last year, thanks to more air capacity, increasing affordability, the 'Game of Thrones effect'—and a surprising silver lining from 2010's eruption of Eyjafjallajokull. The last few years have also been particularly good for viewing the Northern Lights.

"After the 2008 financial crisis when several Icelandic banks collapsed, travel in and around Iceland became much, much more affordable. Prices are currently comparable with London," says Intrepid product manager for Europe Steph Millington. "Airlines have also played a really big part with low cost carriers providing new routes into Reykjavik and the destination



is also being used as a stop off point for long haul flights between North America and Europe—sometimes at no additional cost."

*Game of Thrones* and Eyjafjallajokull have both helped put the country on the map, adds Millington.

"While the eruption of Eyjafjallajokull in 2010 could have proved disastrous for the country's tourist industry, many believe this event, which drew worldwide media attention, actually put Iceland on the map. Visitor numbers have doubled since, which tends to support the theory."

Growing visitor numbers have consequences for the nation's natural wonders, adds Millington.

### G Does Good

G Adventures has opened a vocational training café in North Eastern Queensland as part of its new '50 in 5' initiative, a five-year plan to integrate 50 new social enterprise projects into G Adventures trips by 2020.

Café Chloe, located in Tully, aims to share local traditions and culture with visitors from Australia and around the world. Based in a repurposed railway station, the café offers lunches as well as training workshops in weaving and Aboriginal arts to travellers from G Adventures.

It's one of the first projects in the '50 in 5' initiative, which will eventually see more than 90% of travellers visit one or more of the projects when travelling with G. Others include Women on Wheels, which trains disadvantaged women to become drivers in the travel industry; and a new trekking route in Thailand, which visits three remote indigenous communities.

### Get Your Giga Selfie

As part of Sydney's Chinese New Year celebrations, Tourism Australia is giving visitors to Sydney the chance to mark the celebration by getting involved in a supersized selfie overlooking the Harbour Bridge and Opera House. Find out how to get your own free Giga Selfie on [australia.com](http://australia.com)

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Amsterdam	\$2,167	\$8,317
Rome	\$2,193	\$8,343
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## Team Hawai'i Paddling For Hope

Auckland's Okahu Bay turned pink on Sat for the annual charity fundraiser Paddle For Hope. The stand-up paddleboard event attracted race-goers from across the city including the pretty in pink Hawaiian Airlines/Hawai'i Tourism team—who claim they took out the trade title this year.



**1** Hawaii Tourism's Megan Hornblow is pictured on left with Hawaiian Airlines' Lindsey Morgan, Nick Dew, Mischa Knox and Sharon Walshe from Hawaii Tourism. **2** The Hawaiians even called in some head office recruits for race-day. Hawaii Tourism's Sharon Walshe is pictured on left with visiting Hawaii Tourism brand manager Chris Sadayasu, Leslie Dance, Hawaii Tourism's vice president marketing and product development and Hawaiian Airlines' Lindsey (Serenity) Morgan. **3** Team Hawaii hula-ing their way through the finishing line.

### Grand Canyon Adventure

For clients looking to explore the Grand Canyon from the river to the sky, Hualapai River Runners and Grand Canyon West have created 'the tour of a lifetime'. The new guided two-day weekend tour of the Grand Canyon's West Rim, The Walapai Experience, will see clients explore the Colorado River rapids by raft, hike to Travertine Falls and camp overnight in Spencer Canyon, before finishing up with a helicopter tour of the West Rim and a chance to venture out onto a glass-floored Grand Canyon Skywalk. Individual packages start from USD650. See [grandcanyonwest.com](http://grandcanyonwest.com)

### Raffles Singapore Appt

Raffles Hotel Singapore has appointed Ronald Dooremalen as hotel manager. He will oversee the management of the hotel's operational divisions, and has over a decade of experience in the hospitality industry.

## Industry Diary

### FEBRUARY 2016

#### Brand USA Discover America

##### Events

**Christchurch:** Mon 22, Rydges

Latimar Hotel, 1700-2130.

**Auckland:** Tue 23, The Cloud, Queens Wharf, 1700-2130.

#### Air New Zealand Vietnam Roadshow

**Tauranga:** Wed 24, Club Mount Manganui, 1800-2000.

**Nelson:** Mon 29, Green Bamboo Vietnamese Restaurant, 1730-2000.

#### JAWS Roadshow

**Dunedin:** Mon 29, Scenic Southern Cross Hotel, 118 High Street, 1700-2000.

### MARCH 2016

#### Air New Zealand Vietnam Roadshow

**Wellington:** Tue 01, Annam, 1730-2000.

**Palmerston North:** Wed 02, Saigon, 1730-2000.

**New Plymouth:** Thu 03, Copthorne Grand Central, 1730-2000.

**Napier:** Tue 08, The Gin Trap, 1800-2000. **Christchurch:** Mon 14, Zaffron, 1800-2000.

**Dunedin:** Tue 15, Vault 21 – 21 The Octagon, 1730-2000.

**Hamilton:** Tue 22, Viet Thai Village, 1800-2000.

**Auckland:** Wed 23, Air New Zealand Customer, Innovation and Collaboration Centre, 1800-2000.

#### JAWS Roadshow

**Christchurch:** Tue 01, Rydges

Latimer Hotel, Latimer Square, 1700-2000.

**Nelson:** Wed 02, Rutherford Hotel, 27 Nile Street West, 1700-2000.

**Whangarei:** Tue 08, Forum North, 7 Rust Ave, 1700-2000.

**Napier:** Mon 14, War Memorial Conference Centre, 48 Marine Parade, 1700-2000.

**Wellington:** Tue 15, Rydges WLG, 75 Featherston Street, 1700-2000.

**Palmerston North:** Wed 16, Distinction Hotel, 175 Cuba Street, 1700-2000.

**New Plymouth:** Thu 17, Novotel Hotel, Cnr Of Hobson and Leach Streets, 1700-2000.

**Tauranga:** Tue 22, Tauranga Yacht Club, 70 Keith Allen Drive, 1700-2000.

**Hamilton:** Wed 23, Novotel Tainui, 7 Alma Street, 1700-2000.

#### Cook Islands Roadshow

**Christchurch:** Tue 08, Hagley Oval, 0730-9030.

**Wellington:** Wed 09, Rydges Hotel, 0730-9030.

**Auckland, North Shore:** Wed 09, Spencer on Byron, 1730-2030.

**South Auckland:** Thu 10, Waipuna Suites, Highbrook, 0730-0930.

**Auckland CBD:** Thu 10, The Heritage Hotel, 1730-2030.

#### The Safari Company information evenings

**Rotorua:** Wed 09, Alpin Motel &

Conference Centre, 1800.

**Taupo:** Thu 10, Catellis Motel & Conference Centre, 1800.

**Napier:** Mon 14, War Memorial

Rm1, 1800. **Carterton:** Tue 15, Events Centre, 1800. **Palmerston North:** Wed 16, Pavillion Motel & Conference Centre, 1800.

#### SPANTO roadshow

**Queenstown:** Tue 15, Heritage Hotel, 1730.

**Dunedin:** Wed 16, Scenic Hotel Southern Cross, 1730.

### APRIL

#### Tourism Fiji Bula Marau Family Roadshow

**Palmerston North:** Mon 04, Distinction Hotel, 0700-0930.

**Christchurch:** Mon 04, Tait Conference Centre, 1730-2015.

**Wellington:** Tue 05 April, Amora Hotel, 1730-2015.

**Hamilton:** Wed 06, Ferrybank Reception Centre, 1730-2015.

**Auckland:** Thu 07, Stamford Hotel, 1730-2030.

**Auckland North Shore:** Fri 08, QBE Stadium, 0700-0930.

#### Avalon Waterways 2017 Launch

**Kerikeri:** Wed 06, pm.

**Petone:** Wed 06, pm.

**Whangarei:** Thu 07, pm.

**New Plymouth:** Thu 07, pm.

**Hamilton:** Mon 11, pm.

**Tauranga:** Tue 12, pm.

**Auckland, North Shore:** Tue 12, pm.

**Dunedin:** Tue 12, pm.

**Auckland, East:** Wed 13, pm.

**Timaru:** Wed 13, pm.

**Napier:** Wed 13, pm.

**Auckland, West:** Thu 14, pm.

**Palmerston North:** Thu 14, pm.

**Ashburton:** Thu 14, pm.

**Christchurch:** Tue 19, pm.

**Invercargill:** Wed 20, pm.

**Queenstown:** Thu 21, pm.

**Nelson:** Wed 27 Apr, pm.

**Blenheim:** Thu 28, pm.

Times, venues tba.

#### Queensland on Tour

**Queenstown:** Wed 06-Fri 08, Skyline Queenstown.

#### Samoa Tourism Exchange 2016

Tue 12-Thu 14, details tba.

#### Vanuatu Tourism Roadshow

**Christchurch:** Mon 18.

**Wellington:** Tue 19.

**Auckland:** Wed 20.

Times and venues tba.

#### Asia Road Show: Cathay Pacific/Adventure World/Exodus Breakfast updates

**New Plymouth:** Tue 19.

**Palmerston North:** Wed 20.

**Wellington:** Thu 21.

Times and venues tba.

### MAY

#### SPANTO roadshow

**Hamilton:** Tue 03, Ferrybank Reception Centre, 1730.

**Palmerston North & New**

**Plymouth:** TBA