

Friday 21 August 2015

Issue 3143



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Jetstar

LH: No GDS Fee For New Zealand

As discussion heats up around Lufthansa's new GDS free, set to be introduced in many countries around the globe, the carrier's local office has reiterated that the fee will not apply to LH bookings made in New Zealand for point of origin in New Zealand.

The EUR16 'distribution cost surcharge' is effective 01 Sep and will apply to all countries bar New Zealand, China, Hong Kong, Iran, Libya, Tunisia and Yemen, for point of sale/point

of origin bookings made via a GDS. The new fee will, however, apply to LH bookings made in New Zealand, for point of origin outside New Zealand, clarifies the local LH office.

Some industry commentators have called the LH move 'risky' but the carrier's cfo has been quoted in reports as saying he believes other carrier's will follow LH's lead.

... Lobby Groups

Meanwhile, some travel industry groups around the globe are vocally opposing the LH move.

The more extreme are reportedly calling the LH fee 'abuse'. AirChannelChoice.travel, a business travel coalition initiative, is said to be urging travel professionals to formally request that their competition authorities investigate the move. Some are said to believe the LH fee will have a significant impact on TMCs.

Arrested For 'Man Purse'

A passenger onboard an easyJet plane was arrested 'all because he was insistent on wearing his man purse', say reports. Police were called to the plane at Gatwick airport, bound for Belfast, after the man became abusive following a dispute over hand luggage. The flight was reportedly delayed by around two and a half hours, as passengers were disembarked whilst police took statements from witnesses.

Plane Reunion Regret

A man who was late for his flight to his high school reunion has reportedly been charged after running onto the tarmac at Denver Airport in an attempt to stop the plane.

The man forced open a locked emergency exit door and chased down a tug which was pushing back the flight full of passengers, then insisted on boarding the plane. He has been charged with endangering public transportation and hindering transportation, say reports.

Tiananmen Closure

Tiananmen Square and the Forbidden City will be closed to visitors 22 Aug-03 Sep due to WWII commemorations, advises Wendy Wu Tours.

Anaheim Roadshow

Agents are reminded that the Anaheim/OC agent roadshow is on in Auckland Mon night. See the industry diary for details.



Direct Maui Flights?

Travel Today has been unable to substantiate rumours that Hawaiian Airlines' Russell Williss (pictured on right) has signed a deal with Prime Minister John Key to operate direct service between Auckland and Maui in return for unlimited use of Key's flash villa in the gated Ho'olei community on Maui, which overlooks Wailea Beach. It is understood Williss has been dropping hints about an invite to the PM's \$5 million-plus Maui retreat. Williss is pictured with the PM, and HA regional director Gai Tyrrell at the HA-sponsored Am Cham 50th anniversary event last night.

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BKK Shrine Reopens

Bangkok's Erawan Shrine, the site of the bomb attack earlier this week, has reopened with a floral and candlelit tribute, says the Tourism Authority of Thailand.

TAT says it has visited those tourists injured in the attack and a few have 'expressed a keen desire to continue with their holidays in Thailand'.

Thai Airways meanwhile has set up a special check-in counter for injured passengers, and will upgrade them if space is available. Relatives of those injured are being offered special fares to travel to BKK and visit them in hospital.

... EK Procedure

Emirates will waive rebooking and reissue charges for passengers booked to travel to BKK 18 Aug-07 Sep, for tickets bought on/before 18 Aug, if they wish to change their travel plans as a result of the bombing. Rebooking needs to be made on an available flight to the same destination for travel within a 10-day period after the scheduled departure of the original flight and in the same booking class. Cancellation charges aren't waived, and rerouting/endorsements on other carriers are not permitted.

OF Sale Extended

Qantas has extended its tactical fares to Southeast Asia, UK/Europe, Middle East and Northern Africa for sales to 24 Aug. Fares to Singapore/Bangkok are from \$999; London from \$2029; Dubai from \$2055; and Nairobi from \$2479. See qantas.co.nz/agents for details.



News & Product



EY Unveils New Fare Structure

Etihad has unveiled a new Fare Choices fare structure which offers flexibility in changes, baggage allowance, miles earned and optional inclusions.

There's a total of eight Fare Choices—four in economy, three in business, and one in first class—and they're set to launch 14 Sep.

"Ultimately, this is about providing choice. In more industries, there is a move towards allowing customers to tailor and customise their experience, and ours is no different," says EY boss Peter Baumgartner.

Kenya On-line Visas

The Government of Kenya has announced that from 01 Sep all visa applications must be made online and it will no longer be possible to obtain a visa upon arrival at the airport, says the Ministry of Foreign Affairs and Trade. Travellers need to go online and upload a photo, passport scan, travel itinerary, pay the necessary fee, print the eVisa and present it at their port of entry to Kenya. See immigration.ecitizen.go.ke

The economy fares start at Breaking Deal (generally available during promotions), which include 23kg checked luggage and earn 25% miles. They aren't eligible for dates changes, cancellation or upgrades.

There's also economy Saver, Value, and at the top end of the scale is Freedom, which offers two checked bags, 100% miles, free date changes and cancellation, priority check-in and eligible for upgrades.

Business class fares are divided into Breaking, Saver and Freedom; while first class fares are all Freedom.

For full details on the fares, see etihad.com/en/plan-and-book/etihad-fare-choices/

... Excess Bags

The changes to baggage policy have also reduced the price of excess baggage charges on most routes and create better alignment with EY partners, says the carrier. On some routes, the cost of an extra 23kg bag will drop by up to 90%, with a further reduction of up to 30% if prepurchased directly with EY up to 24 hours before travel.

QF Aussie Increase

Qantas has advised of revisions to its long-term fares from New Zealand to Australia, effective for sales and ticketing from 26 Aug.

Economy Saver and Flex fares from ZQN-SYD/MEL/BNE/ADL/CNS are increasing from \$30 one-way; and AKL/WKG/CHC/ZQN-PER are increasing \$20 one-way.

If existing bookings aren't ticketed within the existing ticketing time limit or on/before Tue 25 Aug, whichever is earlier, the new fares will apply. See qantas.co.nz/agents





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Cruising Today

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Council Study Into AKL Port Options

Auckland Council has initiated a study to evaluate long-term options for the development of Auckland's port, including the accommodation of larger shipsthose over 320m—as they currently have to dock in the Waitemata Harbour and ferry passengers to shore via tender.

Auckland Tourism, Events and Economic Development chief executive Brett O'Riley says while Auckland is well positioned to cater for continued

Asia Cruise Sale

GO Holidays has three Asia cruises on sale now, such as a 13-night fly and cruise holiday through South East Asia, priced from \$4079pp s/t, with departures 18 Dec, 27 Jan 2016 and 24 Feb 2016. Included is return Singapore Airlines fares ex AKL, WLG or CHC to Singapore; an 11-night cruise aboard Sapphire Princess; one-night pre- and post-cruise accommodation in Singapore; main meals and entertainment onboard; transfers; and port charges and government fees. There is also an 11-night Thailand, Cambodia and Vietnam cruise, priced from \$4819pp s/t, with departures 21 Oct and 10 Nov. Included is return SQ airfares, ex AKL/WLG/CHC to SIN and returning from Hong Kong; a 10-night cruise onboard Legend of the Seas; one-night pre-cruise accommodation; transfers throughout; main meals and entertainment onboard; port charges, government fees and gratuities. Add on options in SIN and HKG are also available. On sale to 30 Sep.



Where Travel Agents go for information on:

- *Destinations *Sightseeing
 - *Restaurants
- *Hotels *Resorts
- *Shopping
- *Activities
- *Events
- *Tours
- *and much
- *Transport
- more

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growth in the cruise sector, infrastructure will need to be developed in order to accommodate these larger

The Port Future Study will be undertaken by representatives from a range of sectors, such as business, marine recreation and heritage groups; environmental organisations and Maori. The representatives will work with a smaller Consensus Working Group which will decide on the final scope of the study and make recommendations to Auckland Council on the 'best way forward'. The council will then make a decision with these recommendations in mind.

... Port Calls Grow

Figures released in the latest Cruise New Zealand economic impact summary report showed 115 voyages were made into Auckland in 2014/2015, bringing with them 188,500 passengers and around 75,000 crew. These numbers are only expected to grow as the 2015/2016 record season, kicking off 08 Oct, will see 125 voyage calls to Auckland.

Scenic Earlybirds

Scenic reminds agents that clients have until 31 Oct to book its earlybird offers. All Scenic's 2016 river cruises, departing May-Sep, along the Rhine-Main-Danube, Rhone and Saone, Seine and Duoro rivers are guaranteed. For more, visit scenicnz.com

MSC To Sail To China

MSC Cruises today revealed plans of its first sailing to China, with the newly renovated MSC Lirica calling in Shanghai on 01 May 2016. The ship will make the company's maiden call after a 60-day Grand Voyage via Europe, ex Rio de Janeiro 03 Mar 2016. "We are delighted to once more be able to offer our guests a brand new itinerary—from Brazil to China via Europe-offering the chance to visit some of the most appealing destinations, certainly across a huge array of people and cultures," says MSC Cruises Australia's Lynne Clarke. There will be three different versions of the Grand Voyage, with Shanghai as its final destination, with departures in Genoa and Dubai as well as Rio de Janeiro.



New Water Park On Harmony Of The Seas

Royal Caribbean International's Harmony of the Seas will debut an interactive water park for kids, Splashaway Bay. The park will feature the tallest slide at sea, called the Ultimate Abyss, The Perfect Storm trio of water slides, as well as sea creature water cannons, a drench bucket and a multi-platform junglegym. Harmony of the Seas, which will be the first in a new generation of Oasis class ships, will also be home to a Bionic Bar, featuring dancing robot bartenders; Virtual Balconies in many interior staterooms offering sea and port views; and VOOM, the fastest internet at sea, just to name a few. The ship will debut for her inaugural summer season with seven-night Western Mediterranean itineraries before arriving to her homeport of Port Everglades in Ft Lauderdale in Nov 2016. She will offer seven-night Eastern and Western Caribbean sailings. See royalcaribbean.com/harmonyoftheseas

2016 Arctic Itineraries

Lindbald Expeditions-National Geographic has released its 2016 Arctic programme which features eight expeditions of Norway, Svalbard, Iceland, Baffin Island and Greenland. Travelling aboard the National Geographic Explorer, highlights include hiking along Scandinavian hamlets, witnessing polar bears in the natural environment and more. Prices start from AUD6240pp s/t, with itineraries ranging from six to 22 days, with departures available May-Sep 2016. Plus, clients can also select from a range of pre- and post-voyage extensions.

\$100,000 No Barrier

Despite costing in excess of \$100,000 per couple, nearly three quarters of Regent Seven Seas' cabins were booked for its 2017 world voyage, within hours of its announcement, say reports.

Departing 05 Jan 2017, it will be Regent's first around the world sailing in six years. Norwegian Cruise Line Holdings president and chief executive Frank Del Rio reportedly told a Wall Street analysis 'the cruise has proven so popular that 70% of the voyage was booked on the very first day of sales'.

If you are serious about selling cruises, You need to see what opportunities Cruise Portal has to offer



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QF Phone Issues

Qantas advises that its sales support and platinum club phones are currently unable to take inbound calls, and says it's working to have the issue fixed ASAP. Agents with urgent issues are asked to e-mail with the date of departure in the subject line and QF says it will respond ASAP. See qantas.co.nz/agents

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New Anaheim Hotel Opens By Parks

The Courtyard by Marriott Anaheim Theme Park Entrance has opened this week to rave reviews, and the hotel's sales manager Willie Simpson is urging Kiwi agents to let their clients know about the new property, located adjacent to the Howard Johnson hotel.

The new hotel is one of the closest hotels to the main entrances of Disneyland Park, Disney California

Adventure Park and Downtown Disney—within a five-minute walk to the parks and offer 'unparalleled views' of Disneyland's Matterhorn Mountain and the nightly fireworks display.

The extra-large guest rooms accommodate up to six people and offer twin bunk beds and two showers, with over 530sq feet of living space, which Simpson says every family can use.

The hotel's lobby features a number



of media pods, and free Wi-Fi as well as a variety of seating zones. In addion there's The Bistro – Eat. Drink. Connect which offers meals, snakcs and refreshments. Along with another restaurant and gift shop—a feature bound to be popular with Kiwi family is the hotel's waterpark located on the second floor observation deck. It has six water slides, a 400-gallon drench bucket, water cannons, children's pool, swimming pool and hot tub. Wholesalers have rates and details.

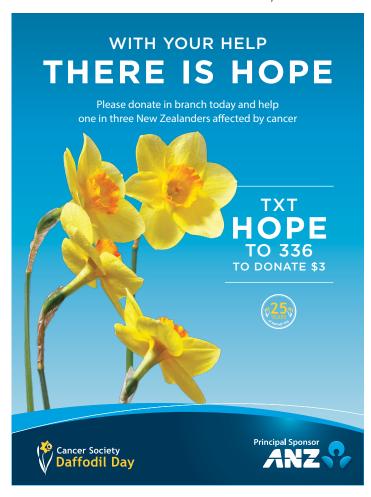


Kiwi Regional Livery

Kiwi Regional Airlines has unveiled its new livery as it prepares to launch regional flights in New Zealand. The airline starts scheduled flights on 27 Oct, subject to regulatory approval. The 34-seat SAAB 340A aircraft is due to arrive in New Zealand from Europe in early Sep and will service Dunedin, Queenstown, Nelson and Hamilton.

Daydream Island Escape

Clients can stay seven nights at Australia's Daydream Island Resort from \$929pp s/t, advises GO Holidays. The price includes buffet breakfast daily, a AUD50 food and beverage voucher per room, shell necklace and mocktail on arrival, free Wi-Fi, free holiday portrait, over 20 free guest activities and more. On sale to 30 Nov for travel until 31 Jan 2016. Closeouts apply. GO has details.



The lowest flexible fares in New Zealand Add a Jetstar Plus bundle for \$26 No change fee* for unlimited • Date changes • Time changes • Name changes *For online changes. Fare difference may apply. For full details go to Jetstar.com

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Albatross Europe

Albatross Tours has released it 2016 Europe, Britain & Ireland programme with earlybird discounts up to \$1000 per couple on tours longer of 10 days or more, booked by 14 Jan. Albatross says its small group size, more leisurely pace and inclusive prices will be 'attractive' to Kiwis—and tours are designed for this market. There's four new tours exploring Ireland, Italy and France for 2016 including the new 14-day 'The Ireland Connection' and 15-day 'La Grande France' tours. See albatrosstours. co.nz for more.

Perth Hotel Deals

Clients can make the most of warmer climate on Australia's west coast this winter and save when staying with TFE Hotels in Perth. Clients staying four nights at Adina Apartment Hotels, and Travelodge or Rendezvous Hotels for three nights will save up to 25%. Book and stay by 11 Oct.

Win Kate Spade Goodies



Agents attending the Anaheim roadshow in Auckland on Mon night will go into the draw to win a Kate Spade watch courtesy of Citadel Outlets.

The outlet centre is celebrating steady growth from the Kiwi market, via its range of packages on offer including its popular shop 'til you drop-off option which allows Kiwi passengers to check-out of their hotel on their last day in Anaheim and catch a shuttle to Citadel, shop up a storm, and then take a shuttle to the airport.

"With our Citadel Express Package from Anaheim, we've also got a flash new leather interior bus with more seats and room for shopping bags and purchases," says Citadel's Cynthia Schmitt, who is in Auckland ahead on Mon's event. "The bus also has free on board wi-fi; four scheduled departures from Anaheim (including from the Howard Johnson, Courtyard by Marriott Anaheim Theme Park Entrance hotel; Anabella; Sheraton and Hyatt."

The shuttle is \$20 return ex Anaheim for adults, and available through wholesalers, she adds. For more on Citadel's offering, see the Citadel booth at Mon's event.

Cambodia Open Skies

News & Product

Cambodia and New Zealand have signed an open skies agreement, further opening up air links between New Zealand and the Association of Southeast Asian Nations (ASEAN).

"New Zealand already has air services agreements with eight of the ten members of ASEAN and we are working on agreements with the remaining two-Laos and Myanmar," says Transport Minister Simon Bridges. "We are also looking at the possibility of a comprehensive air services agreement with ASEAN as a whole."

In the year to Jun 2015, New Zealand received 48,500 visitors from ASEAN members, a 57% increase on the same period in 2010. The NZ/SQ code-share services to Cambodia are expected to further increase these numbers.

Bali Escape

Clients looking for an escape to Bali can make the most of Mantra Sakala Resort & Beach Club's current offer. Clients can stay from USD159 per night in a Mantra Sakala Suite, including daily breakfast for two, valid for sale until 30 Sep and travel until 20 Dec. The resort is located in Tanjung Benoa on the Nusa Dua Peninsula.

Industry Diary

AUGUST

Anaheim Roadshow

Auckland: Mon 24, The Hilton, 1730.

South Pacific Association of National Tourism Offices

Napier: Tue 25, the Crown Hotel,

1730.

Cruise WA

Auckland: Wed 26, the CICC building, 100 Beaumont Street, 1800.

ServiceIQ Business Breakfast Series 2015

Auckland: Thu 27, Novotel Ellerslie. **Dunedin**: Fri 28, Mercure Dunedin. All timings are from 0700, with presentations at 0730.

TAANZ National Travel Industry Awards 2015

Auckland: Fri 28, the Aviation Hall, MOTAT, from 1800.

SEPTEMBER

Empanadas and Tango (Argentina's National Institute of Tourism & Air NZ)

Auckland: Tue 01, CICC (Air NZ's Customer Innovation + Collaboration Centre), 100 Beaumont St, 1730.

Insight Vacations Launch Breakfast with CEO John Boulding

Christchurch: Mon 07, Function Room, Ilex Botanic Gardens, Hagley Park, AM (TBA).

Samoa Roadshow

Dunedin: Mon 07, Heartland Hotels Lounge, Forsythe Bar Stadium, 0730-0900.

Christchurch: Mon 07, Pavilion, Hagley Oval, 1730-2000,

Wellington: Tue 08, 1730-2000, venue tbc.

Hamilton: Wed 09, Brooklyn 1, Claudelands, 1730-2000.

Auckland: Thu 10, Maritime Room, Viaduct Harbour, 1730-2000.

Scenic Ever Wondered Sessions

Hamilton: Mon 07, Novotel Hamilton (Whitora Room), 7 Alma St. Europe River Cruising 1300, Canada, Alaska and North America 1430.

Bethlehem: Tue 08, Mills Reef Winery, 143 Moffat Road. Europe River Cruising 1000, Canada, Alaska and North America 1130.

Auckland: Wed 09, Waipuna Hotel (Promenade Room) 58 Waipuna Road, Mt Wellington. Europe River Cruising 1000. Canada, Alaska and North America 11.30.

Auckland North: Thu 10, Spencer on Byron Hotel, Takapuna (Normandie Room) Level 1, Byron Ave. Europe River Cruising 1000, Canada, Alaska and North America 1130.

TAANZ AGM

Auckland: Wed 09, Heritage Hotel, from 1500.

An Evening in WA, with ATEC and Tourism Western Australia

Auckland: Thu 10, the CICC building, 100 Beaumont Street, 1700-

Royal Caribbean – New Zealand's Travel Has Talent Grand Final

Auckland: Fri 11, the Pullman hotel.

Globus/Cosmos Europe 2016 Launch

Hamilton: Tue 15, Juke Box Diner, 1800.

Christchurch: Tue 15, Christchurch Casino, 0715.

Auckland Nth Shore: Wed 16, Spencer on Byron, Takapuna, 1800. Tauranga: Wed 16, Macau Functions,

Dunedin: Wed 16, Wains Hotel, 0715. **Napier**: Thu 17, The Crown Hotel, 1800

Invercargill: Thu 17, Kelvin Hotel, 0715. Auckland East: Thu 17, Celsius Restaurant, 1800. Lower Hutt: Tue 22, The Dowse Art Museum, 1800. Palmerston North: Wed 23, Lone Star, 1800. Nelson: Wed 23, Grand Mercure Monaco, 1800.

Wanganui: Thu 24, Element Cafe, 0715. **New Plymouth:** Thu 24, The Waterfront Hotel, 1800.

Whangarei: Thu 24, Dickens Inn, 0715. Kerikeri: Thu 24, Fishbone

Cafe, 1745. **Blenheim:** Thu 24, Watermouth Cafe, 1800. **Pukekohe:** Tue 29, Kaos Cafe, 1800. **Henderson:** Tue 29, The Falls Restaurant, 1800.

The Travel Corporation 2016 Launch

Hamilton: Mon 21, PM.
Tauranga: Tue 22, AM.
Auckland: Tue 22, PM.
Christchurch: Wed 23, PM.
Dunedin: Thu 24, PM.
Nelson: Mon 28, AM.
Wellington: Mon 28, PM.
Hawkes Bay: Tue 29, PM.
Palmerston North: Wed 30, PM.
Venues tha

Destination NSW Sydney Agent Quiz night

Auckland: Wed 30, 5.30pm-7pm. Venue tbc.

OCTOBER

Globus/Cosmos Europe 2016 Launch

Timaru: Thu 01, Mocca Cafe, 0715.

Destination NSW Sydney Agent Ouiz night

Christchurch: Thu 01, 5.30pm-7pm. Venue tbc.

The Travel Corporation 2016 Launch

New Plymouth: Thu 01, PM Venues tba.

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QF Gets Red-iculous

Qantas' Auckland office got into the swing of things for Cure Kids' Red Nose Day. Hayley Eaton, QF's office coordinator, is pictured getting her red nose on earlier today.

Manchester Walking Tour

The new Discover Manchester daily walking tour, previously expected to run through to Sep, has now been extended and will continue year-round, including Christmas Day, advises Marketing Manchester. Starting outside the Manchester Central Library, the tour incorporates major landmarks such as the Royal Exchange Theatre, the Lincoln Memorial and Manchester Cathedral and costs GBP8pp. See visitmanchester.com for more.

Philippines Need Trade Support

Philippine Airlines is counting on the trade to help make its new services a success, with the destination confident there's demand from the New Zealand market to support the flights.

PR and the Philippines Department of Tourism held an agent event in Auckland last night to

upskill the trade on what's currently a little-known destination.

PR will launch flights from Manila to Auckland via Cairns in Dec, and as the new kid on the block it's keen to educate agents on what it can offer,



Dogs To Hit The Waves

Surfing in Huntington Beach has gone to the dogs, literally. Over 65 dogs will hit the waves for the Surf City Surf Dog event which will take place on the iconic Southern California beach 25-27 Sep. The contest is now in its seventh year, attracting over 65 furry competitors from all over the US. For more information see the booth at the upcoming Anaheim/Orange County roadshow or see surfcitysurfdog.com

says regional manager Australia and New Zealand Ian Robinson.

The flights sell from three markets, the Philippines, far north Queensland and New Zealand, and 'tick a lot of boxes' for PR, he says.

"We're investing a lot of our resources on making this service happen, we're putting our full effort into making that a success," he says. "We do need the support of the trade, most of our business comes from the trade. We're an agent friendly airline and we want to work closely with the trade to make this a success."

The new flights will shave around three hours off the journey to Manila, and because they arrive in PR's dedicated terminal T2 at Manila, they offer better connections to the outer regions, says Robinson.

. . . Kiwi Market

It's the outer islands that most Kiwis visit when heading to the Philippines, although they do like to stop over in Manila, particularly for its shop-

ping, says Philippines Department of Tourism tourism attache Australia and New Zealand Consuela Garcia Iones.

While much of the outbound market to the Philippines is currently VFR, the leisure market is growing and will receive a boost from the new flights, says Jones.

"We've seen an increase in arrivals from New Zealand, for the first six months of the year from New Zealand were up 14.5%," she says. "The base is not very big but we have seen increases every year for the past ten years. The reason we haven't grown that fast is we had no direct service. Now with PR coming in it should be able to spark that market much faster."

The department will look to do more advertising and campaigning here with the launch of the flights, including co-operative marketing, she says. They're also looking to educate agents and in two weeks will launch a new online agent training portal, where agents can learn about the destination and become Philippines Specialists. There are also plans for agent famils and a larger roadshow event. See tourismphillipines.com.au Pictured: Consuela Garcia Jones, tourism attache Australia and New Zealand for the Philippines Department of Tourism; Ian Robinson, Philippine Airlines regional manager Australia and New Zealand; and Julie Rice of local Philippines Airline rep Airline Marketing.

Wayne And The ZM Cowboys Promote The USA

Brand USA's Wayne Mitcham got into the cowboy swing of things in Auckland this morning with ZM's Fletch, Vaughan and Megan morning crew, as part of a competition run by ZM, Brand USA and Flight Centre.

One lucky Kiwi is



off to the Southern States, flying Air NZ after staying on her mechanical bull the longest in the competition. "The aim is to promote Houston and the Southern States to educate and inspire Kiwis to go there," says Mitcham. Mitcham is pictured second from right with Fletch, Megan and Vaughan.



New Northern Ireland Cliff Face Walk

Northern Ireland's newest attraction, The Gobbins, allows clients to walk just meters above the Irish Sea. The two mile cliff-face walk is located in Islandmagee along the Causeway Coastal Route. Bookings are required, see the gobbins cliff path.com

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Moonlighting On Hawaii Island



For clients looking for something a little different to do on Hawaii Island, moonlight manta ray dives are now available at Mauna Kea Beach Hotel.

The Exactly Like Nothing Else Moonlight Manta Swim package is priced from USD6261 plus tax



Handcrafted Focus.

For clients staying the the south Maui region looking for a little spa indulgence, the spa in Andaz Maui at Wailea Resort specialises in handcrafted products featuring elements from the islands. In the Apothecary Lounge, consultants prepare a customised awili (blend) of ingredients and store the recipes for guests' personalised body treatments and facials. The Omakase Apothecary Experience is two or more treatments in a custom-designed package, such as body wrap and facial, or massage and manicure. For detail, see maui.andaz.hyatt.com

for a five-night minimum stay. The deal includes beachfront suite accommodation; daily breakfast buffet for two; a one-time resort credit of USD750; private guided twilight manta swim for two. Clients will also receive a Koa wood framed keepsake photo; hotel-monogramed beach towels and tote.

The promotion is valid for stays through to 18 Dec, subject to availability. For details and pricing, contact your preferred wholesaler.

Maui Beach Upgrades

During Oct work will be undertaken at the Royal Kahana Maui to fortify the shoreline to prevent further erosion of the property's beach. The work is expected to be completed by 31 Oct, weather permitting.

Beach access will be available, and the swimming pool will still be open for use

The property is apologising for the inconvenience and is offering the chance for agents to reschedule or cancel their stay and will allow clients to rebook at the same rate through to 31 Oct 2016, subject to availability.

Aqua-Aston Rebrand

Aqua Hospitality and Aston Hotels and Resorts have announced they will now operate under the Aqua-Aston Hospitality brand—the latest step in a two-year integration of the two hotel management companies.

A natural part of the integration process has been developing a refreshed identity, says Aqua-Aston Hospitality president and chief operating officer Matt Bailey.

"Operating under the Aqua-Aston Hospitality banner, we now have a new look and have further differentiated our five brands," he says.

The five brands are Aston Hotels & Resorts, a provider of hotels, condominium resorts and villas in Hawaii and US mainland locations; Aqua Hotels and Resorts, described as stylish, upper-mid scale hotels throughout Hawaii; Lite Hotels; Instinct Hotel Collection (formerly known as Monogram); and Maui Condo & Home, which offers guests the chance to 'live like a local' during extended stays and is expanding its portfolio of professionally managed condo accommodations across the islands.



Relive The Aloha Spirit

Turtle Bay Resort is offering a Fri pick-me-up to recreate the aloha spirit (literally) for agents and their clients. Available at the North Shore resort's The Point sunset pool and bar the popular shaker even includes coconut water so it's got to be good for you, right?

The recipe: In a cocktail shaker combine a cup of ice, 35mls of vodka, 30ml of coconut water, 40 mls of lime sour, a handful of mint and some crushed pineapple.. then shake, shake, shake, says Turtle Bay Resort. "We recommend you putting some hula hip action in while you shake for some extra aloha." it adds.



HA's Launches Its Own Quirky Safety Video

Hawaiian Airlines has launched a new in-flight safety video which aims to highlight top destinations throughout the islands. The four-minute video features more than 30 HA crew members and their staff who journey to their favourite Hawaiian locations, including Yokohama Beach and Kualoa Ranch on Oahu; Haleakala National Park and Po'olenalena Beach on Maui; Waimea Canyon and Waikoko Farm on Kauai; and Saddle Road Lava Fields and Umauma Falls on Hawaii Island. Check out the video HERE





